

# Allison J. Sherrier

*Director*

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Allison Sherrier is a corporate attorney representing middle market, private companies in M&A and corporate reorganization transactions. She has extensive experience in both domestic and cross-border M&A. Clients appreciate her business-minded approach and experienced understanding of the nuances associated with sophisticated transactions. Allison's experience includes representing buyers and sellers in M&A transactions across many industries including healthcare, technology, manufacturing, and retail.

Allison advises senior and c-suite executives in small and mid-sized businesses, serving as a seasoned resource in evaluating and preparing to sell and buy companies. She provides practical advice to clients regarding investments in private equity funds, structuring Corporate Practice of Medicine (CPOM) transactions, equity financing rounds, and on general corporate governance matters.

A thought leader in her field, Allison serves on the American Bar Association's Private Target Study Working Group, which publishes the biennial Private Target Mergers & Acquisitions Deal Points Study, considered the most credible and reliable source of information on private middle-market M&A transactions in the U.S.

Prior to joining Goulston & Storrs' New York office, Allison was a corporate lawyer at a large international law firm, including a year seconded with Pfizer. Prior to entering private practice, Allison spent time living and working in Germany at the German Institute of Human Rights.

## **Accolades**

- 2023 Lawdragon 500 X: The Next Generation Lawdragon List

## **Affiliations**

- ABA Business Section, Mergers and Acquisitions Committee (Publisher of ABA Deal Points Studies), Market Trends Subcommittee member and Private Target Study Working Group
- New York Bar Association, member

- Association for Corporate Growth (ACG), member

## **Admissions**

- New York

## **Education**

- American University Washington College of Law (J.D., *magna cum laude*, 2010)
  - Order of the Coif
  - American University International Law Review, Publications Editor
- University of Virginia (B.A., 2004)

## **Representative Matters**

### **Gordon Brothers' Acquisition of Durkin Group**

Representation of Gordon Brothers, the global asset experts, in their acquisition of Durkin Group, a professional services firm that provides field examination and diligence services to lenders, investors, and operators in North America. The investment enhances Gordon Brothers' suite of service offerings to assist companies throughout their lifecycle, complements the firm's valuation, disposition and capital services, and expands its expertise to better serve clients.

### **Acquisition of Multiple Dental Offices**

Representation of a leading dental services organization (DSO) in connection with its acquisition of the assets of several dental practices located in the mid-Atlantic region from a dental practice management and services company.

### **Sale of Cross-Border Retail Company**

Representation of a family-owned home décor company that produces and distributes products to both residential and commercial markets worldwide, in the sale of its U.S., UK, and China businesses.

### **Software Company Acquisition**

Representation of our client in its acquisition of a company in the business of designing, building, installing and servicing cybersecurity software solutions and intelligence gathering for the healthcare and critical infrastructure sectors.

### **Gordon Brothers Majority Investment in Nicole Miller**

Representation of Gordon Brothers in their majority investment in Nicole Miller – the global, eponymous fashion and lifestyle brand.

### **Legal Counsel to the Special Committee of China Distance Educations Holdings Limited**

We served as the U.S. legal counsel to the Special Committee of the Board of Directors of China Distance Education Holdings Limited. Through a going-private merger, a consortium consisting primarily of the Chairman and Deputy Chairman of the target company acquired all of the outstanding ordinary shares of the target, including ordinary shares represented by American depositary shares, that they did not already own.