

Brian M. Cohen

Director

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Brian Cohen is a real estate attorney who represents owners, purchasers, investors and lenders in commercial real estate and other asset-based transactions. He also represents landlords and tenants in commercial leasing transactions.

Brian counsels clients in connection with the acquisition, disposition and development of office, retail, hotel, and multifamily properties. He also handles all kinds of matters involving: commercial mortgage, mezzanine and construction financing; commercial leasing; joint ventures; preferred equity; loan purchases, sales and restructurings; and secured and unsecured credit facilities and related capital markets transactions.

Prior to joining Goulston & Storrs, Brian was a partner at an *Am Law* Top 100 U.S. law firm and the general counsel of a diversified real estate owner, manager and developer.

Accolades

- New York Trailblazers (2020), *The New York Law Journal*
- Martindale Hubbell Peer-Review Rated AV Preeminent™
- New York Metro Super Lawyers, 2011 - 2020
- Legal 500, 2014-2015
- UJA-Federation of New York Volunteer Service Award, 2009
- UJA-Federation of New York Lawyer's Division James H. Fogelson Award, 2005

Affiliations

- Lecturer, *Contract Negotiations and Legal Considerations*, NYU Schack Institute of Real Estate, November, 2017 and November, 2019
- Member, Real Estate Council, UJA-Federation of New York
- Member, Campaign Steering Committee, UJA-Federation of New York

- Member, Carnegie Hall Real Estate Council
- Member, Advisory Board of the Stoler Report
- Member, Board of Directors, Jewish Community Relations Council of New York
- Research Sponsor, Zell/Lurie Real Estate Center, University of Pennsylvania

Admissions

- New York
- New Jersey
- District of Columbia

Education

- Benjamin N. Cardozo School of Law, Yeshiva University (J.D., 1996)
- George Washington University (B.A., 1992)

Representative Matters

Brause Realty Acquisition and Development of Multifamily Building

Representation of Brause Realty in connection with the site acquisition and development of a mixed-use building (272 residential units) in Long Island City, which included assisting our client with a joint venture agreement, a \$105M construction financing and development structuring and subsequent long-term mortgage financing.

Brause Realty Development of Mixed-Use Building

Representation of Brause Realty and their strategic partner in connection with the land contribution of a transit-oriented, 28-story, mixed-use building (280 residential units, 20,000 square feet of retail and below-grade parking) in New Rochelle, New York.

Commercial Real Estate Brokerage Firm 40,000 Square-Foot Manhattan Office Lease

Representation of a commercial real estate brokerage firm in connection with a 40,000 square-foot Manhattan office lease.

Family Group of Investors Development of 520 Park Avenue

Representation of a family group of investors in connection with the development of 520 Park Avenue, a 51-story ultra-luxury condominium project in midtown Manhattan, involving the combination of multiple lots and air rights purchase, related \$445M financing and subsequent condominium inventory loan.

Full-Service Real Estate Investment, Management, and Development Firm Acquisition, Capitalization and Redevelopment of Multifamily Projects in Manhattan

Representation of a full-service real estate investment, management and development firm in connection with the acquisition, capitalization and redevelopment of several multifamily projects in Manhattan. Many of these projects include luxury properties that contain retail and condominium components.

Limited Service Hotel Investor Group Purchase, Financing, and Equity Joint Venture of Five Hotels

Representation of a limited service hotel investor group in connection with the purchase, financing and equity joint venture of five limited service flagged hotels in the Southeast.

Marriott Vacations Worldwide Corporation Purchase of New York City Hotel

Representation of Marriott Vacations Worldwide Corporation in its purchase of the 176-room Strand Hotel in New York City and related redevelopment plan.

Multi-Generational Family in \$55.5M sale of 51 Irving Place

Representation of a multi-generational family in its \$55.5M sale of 51 Irving Place, a six-story, 50,000-square-foot, mixed-use building near New York City's Gramercy Park and subsequent representation of Springhouse Partners in connection with the repositioning of this asset.

Private Equity Firm \$32M Bridge Mortgage Loan

Representation of a private equity firm in connection with a \$32M bridge mortgage loan and subsequent modification in the Williamsburg neighborhood of Brooklyn.

Private Real Estate Investor Joint Venture Acquisition of Mixed-Use Property

Representation of a private real estate investor in connection with the joint venture acquisition of a mixed-use property in the Tribeca neighborhood of Manhattan.

Springhouse Partners Acquisition, Financing and Redevelopment of 1700 Alton Road

Representation of Springhouse Partners in connection with its \$21M acquisition and related construction financing and redevelopment of 1700 Alton Road, a 35,530-square-foot, five-story, mixed-use property in Miami Beach, Florida. Through a joint venture with Forte Capital Management (which the firm helped structure for our client), Springhouse will redevelop the building into a hotel with ground-floor retail.

Springhouse Partners Purchase of Two Manhattan Multifamily Portfolios

Representation of Springhouse Partners in connection with the purchase of two upper Manhattan multifamily portfolios and subsequent FHA refinance.

Strategic Government Properties and JLB Capital Partners Acquisition, Disposition, Joint Venture and Financing of Multiple Properties

Representation of Strategic Government Properties and JLB Capital Partners in connection with the acquisition, disposition, joint venture and financing of multiple properties fully leased to the

General Services Administration in Philadelphia, PA, Omaha, NE, Mesa, AZ, Raleigh, NC, Walnut Creek, CA, and other cities throughout the United States.

My Goulston Story

About Goulston & Storrs

Goulston & Storrs is a modern, vibrant firm where the practice of law is pursued with deep expertise, wide diligence and inspiring camaraderie. As an Am Law 200 law firm, we have a rich bench of lawyers, paralegals and business professionals collaborating across multiple disciplines and industries. Known for its roots as a real estate powerhouse, the firm includes leading corporate, litigation, and private client and trust practices. With a deep dedication to keeping our clients' business goals clearly in view, our eyes are always focused on results.

When you become a partner at Goulston & Storrs, you will quickly see that everyone in the firm embraces the firm's core values of consensus, teamwork and communication. Our one-tier partnership empowers each partner to have a seat at the table and a voice in making decisions that impact the firm and the legal community. These attributes create the foundation for our ability to provide outstanding client service while producing excellent legal results. [Learn more about becoming a partner at Goulston and Storrs.](#)