

Danhai Mu

Counsel

dmu@goulstonstorrs.com

Boston: +1 617 574 4023



Danhai Mu is a corporate attorney who counsels clients in connection public offerings, securities law compliance, venture capital financing, cross-border transactions, mergers and acquisitions, technology licensing and general corporate law in our Corporate and China groups. Danhai advises public and private companies across various industries with an emphasis on counseling companies with China-based operations.

Prior to joining the firm, Danhai served as Associate International General Counsel for a product brokerage company with offices in the United States, Taiwan, Hong Kong and Australia, where he was responsible for all legal matters in connection with the company's international expansion and operation.

Affiliations

- American Bar Association

Languages

- Mandarin

Admissions

- Massachusetts
- New York

Education

- Peking University, Beijing, China (B.S., 1995)
- Brigham Young University - J. Reuben Clark Law School (J.D., *cum laude*, 1998)

Representative Matters

Counsel to Issuer in Sogou IPO

Issuer's counsel in the IPO on the NYSE of Sogou Inc., an innovator in search and a leader in China's Internet industry; continue to represent the company as U.S. general corporate and securities counsel.

Outside General Corporate and Securities Counsel in the U.S for Changyou.com

Representation of a leading Chinese online game developer and operator in China, in the U.S on a variety of business matters including corporate and securities concerns.

Changyou.com Acquisition of Leading Chinese Gaming Company

Representation of Sohu.com Inc. in connection with the sale of a leading Chinese gaming Company to Sohu's majority-owned subsidiary Changyou.com Limited.

Changyou.com IPO on NASDAQ

Representation of a leading Chinese online game developer and operator, in its initial public offering on the National Association of Securities Dealers Automated Quotations (NASDAQ) as the company's U.S. legal counsel.

Outside General Counsel in the U.S. for eLong

Representation of eLong, Inc., a leading mobile and online travel service provider in China, as U.S. securities, general corporate, and M&A counsel, and in connection with its 2016 going-private transaction.

Outside General Corporate and Securities Counsel in the U.S for Sogou

Representation of a leading Chinese online search and Internet service provider in the U.S on a variety of business matters including corporate and securities concerns.

Sogou \$450M Investment in Leading Provider of Internet Services

Representation of Sogou Inc. in a \$450M investment in Sogou by a leading provider of internet services in China. Negotiate strategic business collaboration agreements between Sogou and provider.

Sogou IPO on NYSE

Representation of Sogou Inc., a leading Chinese online search and Internet service provider, in its initial public offering on the New York Stock Exchange as the company's U.S. legal counsel.

Outside General Corporate and Securities Counsel in the U.S. for Sohu.com

Outside U.S. general corporate, securities, M&A, and U.S. tax counsel to Sohu.com, a leading Chinese online media, communications, search, online games, and mobile value-added services company (NASDAQ SOHU); representation has included multiple acquisitions and, most recently, the complex reorganization of the publicly-traded top-tier holding company from a Delaware corporation to a Cayman Islands company.

China-Based Credit Card Services Company \$21M Financing Investment

Representation of a China-based credit card services company in its private placement of \$21M preferred stock in a venture capital financing

Hong Kong Based Toy Manufacturing Company Acquisition of a US Toy Company

Representation of a Hong Kong based public toy manufacturing company in connection with its asset acquisition of a US toy company.

Fox Financial Technology Group Financing Transactions

Representation of Fox Financial Technology Group Limited, the developer and operator of an Internet-based platform for peer-to-peer lending in China, in its private placement and venture capital financing transactions.

\$150M Acquisition of Domestic Telecommunications Company

Representation of a domestic telecommunications company in connection with its \$150M acquisition by a global public telecommunications company by way of a tax-free, stock-for-stock merger.

Joint Venture Agreements with Medical Services Provider

Representation of a developer and manufacturer of medical diagnostic imaging systems in connection with its private offering of preferred stock and convertible debt to a strategic investor with joint-development, technology licensing and buy-sell arrangements.

Multi-Year Collaboration on Continuing Medical Education

Represented an internationally recognized teaching and research hospital in its multi-year collaboration with a leading life science publisher on continuing medical education.