

# Danhai Mu

*Counsel*

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Danhai Mu is a corporate attorney who counsels clients in connection public offerings, securities law compliance, venture capital financing, cross-border transactions, mergers and acquisitions, technology licensing and general corporate law in our Corporate and China groups. Danhai advises public and private companies across various industries with an emphasis on counseling companies with China-based operations.

Prior to joining the firm, Danhai served as Associate International General Counsel for a product brokerage company with offices in the United States, Taiwan, Hong Kong and Australia, where he was responsible for all legal matters in connection with the company's international expansion and operation.

## **Affiliations**

- American Bar Association

## **Languages**

- Mandarin

## **Admissions**

- Massachusetts
- New York

## **Education**

- Peking University, Beijing, China (B.S., 1995)
- Brigham Young University - J. Reuben Clark Law School (J.D., *cum laude*, 1998)

## Representative Matters

### **Counsel to Issuer in Sogou IPO**

Issuer's counsel in the IPO on the NYSE of Sogou Inc., an innovator in search and a leader in China's Internet industry; continued to represent the company as U.S. general corporate and securities counsel. Most recently, represented Sogou in its going-private acquisition by Tencent Holdings Limited.

### **Legal Counsel to the Special Committee of China Distance Educations Holdings Limited**

We served as the U.S. legal counsel to the Special Committee of the Board of Directors of China Distance Education Holdings Limited. Through a going-private merger, a consortium consisting primarily of the Chairman and Deputy Chairman of the target company acquired all of the outstanding ordinary shares of the target, including ordinary shares represented by American depositary shares, that they did not already own.

### **Outside General Corporate and Securities Counsel in the U.S for Changyou.com**

Representation of a leading Chinese online game developer and operator in China, in the U.S on a variety of business matters including corporate and securities concerns.

### **Changyou.com Acquisition of Leading Chinese Gaming Company**

Representation of Sohu.com Inc. in connection with the sale of a leading Chinese gaming Company to Sohu's majority-owned subsidiary Changyou.com Limited.

### **Changyou.com IPO on NASDAQ**

Representation of a leading Chinese online game developer and operator, in its initial public offering on the National Association of Securities Dealers Automated Quotations (NASDAQ) as the company's U.S. legal counsel.

### **Outside General Counsel in the U.S. for eLong**

Representation of eLong, Inc., a leading mobile and online travel service provider in China, as U.S. securities, general corporate, and M&A counsel, and in connection with its 2016 going-private transaction.

### **Outside General Corporate and Securities Counsel in the U.S for Sogou**

Representation of a leading Chinese online search and Internet service provider in the U.S on a variety of business matters including corporate and securities concerns.

### **Sogou \$450M Investment in Leading Provider of Internet Services**

Representation of Sogou Inc. in a \$450M investment in Sogou by a leading provider of internet services in China. Negotiate strategic business collaboration agreements between Sogou and provider.

### **Sogou IPO on NYSE**

Representation of Sogou Inc., a leading Chinese online search and Internet service provider, in its initial public offering on the New York Stock Exchange as the company's U.S. legal counsel.

**Outside General Corporate and Securities Counsel in the U.S. for Sohu.com Limited**

Outside U.S. general corporate, securities, M&A, and U.S. tax counsel to Sohu.com Limited, the Sohu Group's Nasdaq-listed Delaware holding company. Sohu.com is a leading Chinese online media, communications, search, online games, and mobile value-added services company (Nasdaq SOHU); representation has included multiple acquisitions as well as international transaction, U.S. securities, and U.S. tax counsel in the complex reorganization of the publicly-traded top-tier holding company from a Delaware corporation to a Cayman Islands company.

**China-Based Credit Card Services Company \$21M Financing Investment**

Representation of a China-based credit card services company in its private placement of \$21M preferred stock in a venture capital financing

**Hong Kong Based Toy Manufacturing Company Acquisition of a US Toy Company**

Representation of a Hong Kong based public toy manufacturing company in connection with its asset acquisition of a US toy company.

**Fox Financial Technology Group Financing Transactions**

Representation of Fox Financial Technology Group Limited, the developer and operator of an Internet-based platform for peer-to-peer lending in China, in its private placement and venture capital financing transactions.

**\$150M Acquisition of Domestic Telecommunications Company**

Representation of a domestic telecommunications company in connection with its \$150M acquisition by a global public telecommunications company by way of a tax-free, stock-for-stock merger.

**Joint Venture Agreements with Medical Services Provider**

Representation of a developer and manufacturer of medical diagnostic imaging systems in connection with its private offering of preferred stock and convertible debt to a strategic investor with joint-development, technology licensing and buy-sell arrangements.

**Multi-Year Collaboration on Continuing Medical Education**

Represented an internationally recognized teaching and research hospital in its multi-year collaboration with a leading life science publisher on continuing medical education.