# Daniel E. Rottenberg

Director

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Dan Rottenberg is a real estate lawyer who focuses on leasing, acquisition, financing and development of retail, office, industrial and mixed-use properties.

He has widespread experience representing owners and developers of commercial real estate projects throughout the United States.

Dan counsels clients through all aspects of their real estate development projects, and he has particularly significant experience dealing with complex condominium structuring agreements and leasing.

He is also a member of the editorial board for the firm's retail blog, *Retail Law Advisor*.

#### **Accolades**

Massachusetts Super Lawyers, Rising Stars: 2009 - 2011

#### **Affiliations**

- International Council of Shopping Centers (ICSC)
- Shopping Center Law & Strategy (ICSC Publication), Board Member

#### **Admissions**

Massachusetts

#### **Education**

- Dartmouth College (B.A., magna cum laude, 1993)
- Tufts University (M.A.T., 1994)
- New York University School of Law (J.D., 1999)

### Representative Matters

#### Representation of North America's Largest Publicly Traded Owner and Operator of Open-Air Shopping Centers

Representation of one of the largest publicly traded owners and operators of open-air shopping centers in the U.S. in connection with leasing a 1-million-square-foot retail component of Dania Pointe, a premier, 102-acre, mixed-use project Florida. The development will also include Class A offices, hotels, luxury apartments and public event space.

#### **Negotiator for Complex Air Rights Ground Lease**

Negotiation of complex air rights ground lease and development of condominium structure for a luxury residential and retail project spanning the Massachusetts Turnpike.

#### **Retail Shopping Center and Office Park Owners**

Representation of the owners of retail shopping centers and office parks in connection with drafting and negotiating tenant leases and related real estate matters.

#### Sales, Acquisitions and Financing of Office and Retail Properties

Representation of real estate developer in connection with managing the sale, acquisition and financing of various office and retail buildings throughout New England.

#### **Real Estate Developers Retail Leasing**

Representation of real estate developers including WS Development and New England Development in connection with numerous leases with national and international retailers including restaurants, boutiques, specialty services, and a range of brand name consumer goods.

#### **Samuels & Associates Fenway Developments**

Representation of Samuels & Associates in the development of multiple mixed-use projects involving retail, multifamily, office and tech/innovation elements. The firm has worked with this client to develop more than one-and-a-half million sq. ft. of new mixed-use development in the iconic Fenway neighborhood of Boston. The firm handles all of the permitting, zoning and land use, real estate structuring, development, and leasing for Samuels' Fenway developments.

#### **Pebblebrook Hotel Trust Condo Docs for Revere Hotel**

Representation of Pebblebrook Hotel Trust in connection with condominium documents for the redevelopment of the newly-acquired Revere Hotel in Boston.

#### Rubicon Real Estate LLC Acquisition of TJ Maxx Plaza

Representation of Rubicon Real Estate LLC in connection with the acquisition of TJ Maxx Plaza.

### Pro Bono Service

## goulston&storrs

Dan donates his time and skills to the Boston Main Streets Foundation as a member of their Board of Directors. In this role, Dan helps the organization further its mission to support Boston's neighborhood commercial districts so that they are thriving, vibrant centers of commerce and community. Dan is proud to have a long history helping to raise awareness of neighborhood needs within the business communities.

For over 12 years, Dan has been a member of and Pro Bono attorney for the CJP Next Generation Housing Foundation. Dan's legal experience is a powerful resource for the group, as they seek to achieve their goal of developing affordable housing for people with disabilities.