

Daniel J. Valenti

Director

dvalenti@goulstonstorrs.com

New York: +1 212 878 5035



Daniel Valenti is co-head of Goulston & Storrs' Equity Capital Markets Group. Dan focuses his practice on real estate joint ventures, acquisitions and dispositions, and debt and equity financings. Dan counsels institutions, private equity funds, sponsors, developers, owners, lenders, and borrowers across the real estate industry. Advising clients in joint ventures from conception to completion, Dan handles complex deals involving commercial real estate assets of all sizes and locations across the country.

Prior to joining Goulston & Storrs, Dan was an attorney in the real estate group of a New York City based AmLaw 100 firm where his practice also had an emphasis on lender-side real estate finance matters.

Accolades

- New York Metro Super Lawyers, Rising Stars, 2017-2020

Affiliations

- New York State Bar Association
- New York City Bar Association

Admissions

- New York

Education

- St. John's University School of Law (J.D., *cum laude*, 2009)
- City University of New York at Baruch College (B.A., *magna cum laude*, 2006)

Representative Matters

Represent Related/Oxford Hudson Yards Joint Venture in \$25-billion of Debt and Equity Financings

Represented Related/Oxford joint venture in \$25-billion of debt and equity transactions for the development of Hudson Yards in New York City, the largest mixed-use private real estate project in U.S. history.

Represented Ivanhoé Cambridge in \$3.6-billion Multi-Family Portfolio Acquisition

Represented Ivanhoé Cambridge in its \$3.6-billion acquisition and joint venture with Greystar for a portfolio of 30 multi-family properties located across 13 states.

Represented Samuels & Associates in \$600-million Mixed-Use Development Joint Venture and Construction Financing

Represented Samuels & Associates in its joint venture and construction financing for a \$600-million, 650,000 square foot, two-tower mixed-use, air rights development project over the Mass. Pike in Boston, Massachusetts.

Represented APG Asset Management/Hines Joint Venture in \$870-million Construction Financing

Represented APG Asset Management in connection with its joint venture with Hines and \$870-million construction financing for the development of a 51-story, 1,020,000-square-foot, 51 story mixed-use tower on a platform over the South Station Transportation Center in Boston, Massachusetts.

Represented Great Gulf Group in SFR Programmatic Joint Venture

Represented Great Gulf Group in its negotiation of a programmatic joint venture with a global institutional investor for the acquisition and development of single family rental housing projects.

Represented Federal Realty Investment Trust in Acquisition and Joint Venture for a \$345M Shopping Center Portfolio

Represented Federal Realty Investment Trust in connection with the acquisition of and joint venture for a \$345M portfolio of shopping centers in Los Angeles, California.

Represented Federal Realty Investment Trust in Acquisition and Joint Venture for a \$200-million, 39 Property Portfolio

Represented Federal Realty Investment Trust in connection with its joint venture to acquire a \$200-million portfolio of 39 mixed use properties in Hoboken, New Jersey.

Rockefeller Center Refinancing

Represented owner of Rockefeller Center in a \$1.53-billion mortgage and mezzanine loan refinancing.

Represented Cerberus Capital Management in \$1.85-billion Refinancing and ultimate Disposition of Landmark Hotels in Hawaii and California

Represented Cerberus Capital Management in \$1.85-billion refinancing of a portfolio of landmark hotels located in Hawaii and California, and subsequent sale of its joint venture interest.

CrossHarbor Capital Partners Joint Ventures

Represented CrossHarbor Capital Partners in formation of several joint ventures for investment capital to fund the development of multifamily rental projects in Arizona, Connecticut, and Virginia.

Represented Industrial Assets Sponsor in Several Joint Ventures

Represented vertically-integrated sponsor and manager of industrial assets in various joint venture arrangements with institutional LPs.

Represented Life Sciences Sponsor in Long Island City Development

Represented sponsor in formation of GP fund and joint venture negotiations with institutional LP capital for a life sciences development in Long Island City, New York.

Represented Life Sciences Sponsor in Philadelphia Development

Represented sponsor in co-GP and GP/LP arrangements for a life sciences development in Philadelphia, Pennsylvania.

Represented Private Equity Sale-Leaseback Fund

Represented private equity fund in its acquisition, leasing and financing of various properties in connection with multiple sale-leaseback transactions.

Represented Cerberus Capital Management in \$1.02-billion Acquisition and Refinancing of Hotel Portfolio

Represented Cerberus Capital Management in its \$1.02B acquisition and securitized mortgage and mezzanine financing of a portfolio of 64 hotels.

Represented Various Banks in Origination of Balance Sheet Loans

Represented various banking institutions, including JPMorgan, Bank of America, Santander and Boston Private, in their origination of various balance sheet mortgage loans.

Represented Seven Hills Realty Trust in Origination of Balance Sheet Loans

Represented Seven Hills Realty Trust in its origination of several balance sheet mortgage loans.

Represented Seven Hills Realty Trust in Repurchase and Note-on-Note Facilities

Represented Seven Hills Realty Trust as the borrower under several repurchase and note-on-note facilities.

Lender Representation in Origination and Sale of Mortgage and Mezzanine Debt

Represented lender in its origination and sale of approximately \$500-million in mortgage and mezzanine debt, secured by a Five Diamond, Five Star luxury resort on Maui.

Lender Representation in Mortgage and Mezzanine Financing

Represented lender in its origination and sale of approximately \$400-million of mortgage and mezzanine debt, secured by two Los Angeles landmark hotels.