

Eric Seltzer

Counsel

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Eric Seltzer is a real estate attorney whose practice focuses on commercial real estate transactions, including acquisitions, dispositions, developments, financings, joint ventures, preferred equity investments, and recapitalizations.

Eric frequently counsels institutions, operators, developers, entrepreneurs, and tenants in complex commercial real estate transactions in connection with a broad range of asset types, such as office buildings, hotels, mixed-use properties, multifamily developments, and industrial properties. His practice has led him across the globe, working on transactions throughout the United States as well as in Europe, Asia, and the Caribbean.

Prior to joining Goulston & Storrs, Eric was a Partner at a boutique law firm in New York City.

Admissions

- New York
- New Jersey

Education

- Benjamin N. Cardozo School of Law, Yeshiva University (J.D., 2005)
 - Managing Editor, Cardozo Arts and Entertainment Law Journal
- Syracuse University (B.A., *summa cum laude*, 2002)

Representative Matters

Real Estate Investment Firm \$444M Construction Loan Financing

Representation of a privately owned real estate investment firm in connection with obtaining an approximately \$444M mortgage and mezzanine construction loan financing for certain parcels in the Cambridge Crossing Project, located in Boston, Cambridge and Somerville, Massachusetts.

Life Sciences Developer Acquisition, Financing and Joint Venture Arrangements

Representation of Botanic Properties in the acquisition and financing of a property in Long Island City, New York, to be redeveloped into a life sciences building, as well as the GP investment vehicle joint venture and joint venture with an institutional LP capital provider in connection therewith.

Multifamily Developer Joint Venture Arrangements and Construction Financing

Representation of a privately owned real estate investment and development firm in connection with certain joint venture transactions, including with an institutional LP capital provider, and obtaining construction loan financing related to the development of an assemblage of properties in downtown Brooklyn, New York, into a luxury multifamily building.

Refinancing of Mixed-Use New York City Asset

Representation of a privately owned real estate investment firm in the \$53M mortgage loan refinancing of a mixed-use building in New York, New York.

Real Estate Investment Firm Acquisition, Financing and Disposition of Various Multifamily Assets

Representation of a privately owned real estate investment firm in connection with the acquisition, disposition and financing of various multifamily properties in New York, New York.

Publications

June 18, 2020

Distressed Assets Are Hitting The Market. How Can Investors Buy Wisely?

Bisnow

Blog Posts: Retail Law Advisor

This blog keeps you connected to timely developments and emerging issues in retail law and covers a wide range of topics related to the retail, restaurant and consumer industry. We invite you to learn more about Goulston & Storrs and our Retail, Restaurant & Consumer Group.

June 13, 2019

E-Commerce and Industrial Real Estate: "Last Mile" Delivery and What Else You Should Know

In recent years, the extensive disruption to the retail real estate landscape caused by the expansive growth of e-commerce (such as altered consumer shopping habits, increased brick-and-mortar vacancies, and big box retailer bankruptcies) has been well-cataloged and analyzed both...