

# Gregory J. Getschman

*Of Counsel*

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Greg is a corporate attorney. He counsels banks and their subsidiaries on a range of corporate finance and commercial transactions, including commercial lending and private equity financings. Greg helps clients with both middle market and higher end lending. He handles the full range of financing, including negotiating term sheets and commitment letters, drafting and negotiating all loan documentation and closing the financing deals.

## **Accolades**

- Martindale Hubbell Peer Review Rated AV Preeminent™

## **Affiliations**

- Pro Bono legal and other volunteer work for Haley House, a community-based organization in the South End of Boston that offers housing, a soup kitchen, and a variety of other services, primarily to people who are poor or who are struggling with alcoholism.

## **Admissions**

- Massachusetts

## **Education**

- University of Chicago (B.A., *cum laude*, 1979)
- Cornell Law School (J.D., *cum laude*, 1988)

## **Representative Matters**

**Biopharmaceutical Research Company Acquisition of Research Provider**

Represented biopharmaceutical research company in acquisition of a research provider in the managed care market.

**Emerging Tech Companies Equity Incentive and Executive Employment Advice**

Advised numerous emerging technology companies on equity incentive and executive employment issues.

**Lead Sponsor Acquisition of Retailer in Going Private Transaction**

Representation of lead sponsor in the acquisition of a specialty retail company in a going private transaction involving senior debt financing, sub debt financing, real estate lender financing, equity financing and a management roll-over.

**Lending Syndicator Leveraged Acquisition Financing**

Represented lending syndicator in financing the leveraged acquisition of an international manufacturing company.

**Lending Syndicator Senior Debt Financing**

Represented lending syndicator in providing senior debt financing for recapitalization of apparel and design company.

**Private Equity Group Leveraged Buyout of Manufacturer**

Represented private equity group in leveraged buyout of manufacturer, including negotiation of a three tier debt and equity structure.

## Community

Greg is deeply committed to serving those in need through pro bono representation. He has provided assistance to the Haley House, a community-based organization in the South End of Boston that offers housing, a soup kitchen and a variety of other services, primarily to people who are poor or who are struggling with alcoholism. Greg also serves as part of a team of attorneys providing pro bono services for Roca, Inc. This organization's mission is to help young people successfully transform their lives and disrupt the cycle of poverty and incarceration.

Greg has also been a long-time volunteer and pro bono lawyer for EcoLogic, a nonprofit organization that empowers rural and indigenous people to restore and protect tropical ecosystems in Central America and Mexico. He advises the organization on a range of matters so that they may continue to protect natural resources.