goulston&storrs

Gregory O. Kaden

Director

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Greg Kaden is a corporate attorney with extensive experience representing buyers and sellers in M&A deals, lenders in subordinated loan transactions and intercreditor arrangements, and directors and officers in corporate governance and risk management matters. He also serves as general outside corporate counsel to a number of middle market portfolio companies owned by private equity firms.

Greg also counsels clients in the full spectrum of bankruptcy and restructuring matters, often involving well-known brands. According to Chambers USA, clients rely on Greg "to provide common-sense, practical advice oriented toward business goals."

Greg serves as Co-Chair of the firm’s Corporate Group and is a member of the firm's Executive Committee.

Accolades

- Lawdragon 500 Dealmakers in America, 2022, 2024-2025
- *Boston Magazine* Top Lawyers, Corporate Law, 2021
- *Chambers USA,* Bankruptcy/Restructuring, Massachusetts, 2020-2021 (Band 4)
- Massachusetts Super Lawyers "Rising Star," 2005-2007, 2009-2011
- “America’s Leading Business Lawyers," *Chambers USA,* 2012-2016
- Best Lawyers in America® (2020, 2022-2025): Bankruptcy and Creditor Debtor Rights / Insolvency and Reorganization Law

Affiliations

- American Bankruptcy Institute
- Association of Corporate Growth

Admissions

- Massachusetts

Education

- Duke University (B.A., *cum laude*)
  - Phi Beta Kappa
- University of Chicago Law School (J.D., *with honors*)

Practical Approach

Greg is passionate about finding the shortest, most efficient path to a desired outcome. He diligently works to define and implement process improvement plans and efficiency models so that the firm's clients maximize the value they seek in legal services.

He has helped to launch a grassroots group at the firm to apply process improvement techniques to the work of the Mergers & Acquisitions group. He ultimately seeks to roll the program out across all practice areas at Goulston & Storrs.

Representative Matters

M&M Transport's Sale to Schneider
Representation of M&M Transport Services, a dedicated contract carrier that provides specialty solutions for the retail and manufacturing verticals, on its sale to Schneider National, Inc., a premier multimodal provider of transportation, intermodal, and logistics services. The sale further complements Schneider's Dedicated organic growth success and places Schneider on a glidepath toward $1.5 billion in annual Dedicated contract revenues and 6,500 Dedicated tractors in service to their valued customer base.

Gordon Brothers' Acquisition of Durkin Group
Representation of Gordon Brothers, the global asset experts, in their acquisition of Durkin Group, a professional services firm that provides field examination and diligence services to lenders, investors, and operators in North America. The investment enhances Gordon Brothers' suite of service offerings to assist companies throughout their lifecycle, complements the firm's valuation, disposition and capital services, and expands its expertise to better serve clients.

Asset Acquisition of Wind Power Industry Service Solutions Provider and Affiliate
Representation of Babcock Power Renewables LLC, a Babcock Power Inc. company, in the acquisition through one of its subsidiaries of substantially all of the assets of Renewable Concepts Inc., a leading U.S. provider of innovative and reliable maintenance and service solutions for the

wind power industry, and its affiliate R. Tinsley Projects Inc. Through this strategic acquisition, Babcock Power Renewables positions itself to expand its overall portfolio of clean energy products and services.

Representation of PT Networks in Sale to Athletico

Represented PT Networks, a premier provider of physical therapy, occupational health, and onsite corporate health services, in its sale to Athletico Physical Therapy, a portfolio company of funds affiliated with BDT Capital Partners, LLC, through an auction process conducted by Jefferies. G&S, in collaboration with key trusted advisors and industry experts, helped Pivot attain significant operational and financial improvements, while the company continued to provide top-notch patient care despite challenges faced throughout the pandemic.

Restructuring Counsel for National Food Services Organization

Lead restructuring counsel in representation of Accent Food Services and affiliates, a national operation, in negotiations with creditors and restructurings, including consensual strict foreclosure and wind down.

Restructuring Counsel for Marketing Logistics Provider in Negotiations with Creditors, Litigation, and Merger Transaction

Lead restructuring counsel in representation of a provider of marketing logistics, fulfillment services and supply chain management solutions, including negotiations with creditors, litigation with minority lenders, and merger transaction.

Successful Restructuring of Outstanding Indebtedness, Equity Ownership, and Corporate Governance for Physical Therapy Provider

Lead counsel in representation of a leading regional health services provider with 250+ physical and occupational therapy clinics in the successful restructuring of the company's outstanding indebtedness and equity ownership, new equity investment, corporate governance, and related general corporate matters, lease negotiations, settlements with employees and roll-over equity holders.

AXA IM Alts and its Affiliates in one of the Largest Industrial Portfolio Acquisitions of 2020

Representation of AXA IM Alts and its affiliates in one of the largest industrial portfolio acquisitions of 2020. The portfolio consists of 27 assets in Chicago, Houston, Los Angeles, Central New Jersey, Dallas, South Florida, Southern New Jersey and Atlanta. In a significant step in its strategy to grow a U.S. wide logistics platform, AXA IM Alts, on behalf of clients and through a joint venture with Cabot Properties, Inc., acquired the 7,984,000 s/f portfolio for approximately $875 million, through a share purchase of a REIT previously managed by Cabot Properties. Representation included all matters related to property diligence, structuring, joint venture, purchase, financing, tax and environmental considerations of the property, including tax and structuring issues relating to cross-border investments.

Nationwide General Outside Bankruptcy Counsel to Large Health Insurance Company

Goulston & Storrs acts as general outside bankruptcy counsel to Humana, Inc., a US Fortune 100 company and the nation's 4th largest health insurance company (by revenue). In that capacity, the firm has represented Humana in connection with dozens of bankruptcy matters involving its insureds and contractual counter-parties. The representation is significant for its scope, both substantively and geographically. Goulston & Storrs represents Humana in bankruptcy cases throughout the nation, including in Delaware, Florida, Massachusetts, New York, Kentucky, Utah, Texas and Virginia on matters including: (i) defending preference and turnover claims; (ii) pursuing pre-petition, administrative and "cure" claims; and (iii) litigating stay relief motions.

Representation of Healthcare Consulting Firm in Sale of Membership Interests
Representation of Putnam Associates, LLC, a US-based strategic healthcare consulting firm, in the sale of all of its membership interests to an affiliate of UDG Healthcare plc, a leading international healthcare services provider.

CSA Service Solutions, LLC Acquisition of Equipment Management, Service and Repair, Inc
Represent CSA Service Solutions, LLC, a national provider of outsourced technical repair and maintenance services, in the acquisition of Equipment Management, Service and Repair, Inc.

Gordon Brothers Majority Investment in Nicole Miller
Representation of Gordon Brothers in their majority investment in Nicole Miller – the global, eponymous fashion and lifestyle brand.

Private Equity Firm Portfolio Companies Acquisitions and Dispositions
Represent a private equity firm and its portfolio companies as lead counsel in numerous acquisitions and dispositions across the United States. Greg and his team handle the drafting and negotiation of transaction documents, due diligence, and closing matters.

CRG Partners Group Outside General Counsel Services
Counsel to CRG Partners Group in the sale of substantially all of its assets to Deloitte Financial Advisory Services LLP.

Buyout of Majority Owner of Consulting Firm
Counsel to management group in buyout of majority owner of consulting firm.

Successful Purchaser of Assets Outside General Counsel
Counsel to successful purchaser of assets, including the recognizable brand and inventory, of national sporting goods retailer.

Counsel to Real Estate Planning and Development Company
Counsel to real estate planning and development company in its acquisition of prominent architecture firm.

Distressed Asset Transactions

Counsel to Gordon Brothers Group in various distressed asset transactions, including the disposition of all the inventory owned by Delia*s, Inc. (in a joint venture with Hilco Merchant Resources) and the liquidation of the inventory owned by Joyce Leslie, Inc.

Debtor-In Possession Counsel
Debtor-in possession counsel to Victor Oolitic Stone Company in its Chapter 11 bankruptcy case.

Lead Counsel to Foreign Representative of Irish Company in its Chapter 15 Bankruptcy Case
Lead counsel to foreign representative of Irish company in its Chapter 15 bankruptcy case handled all aspects of the case, including formulating legal strategy, preparing and filing pleadings, motion practice and settlement negotiations with creditors.

Multiple Chapter 11 Reorganization Cases
Debtors in chapter 11 reorganization cases filed in Delaware, Southern District of New York and Massachusetts, including, Betsey Johnson LLC (designer, wholesaler and retailer of women's apparel) and Fuddruckers (owner, operator and franchisor of over 200 fast casual restaurants).

Management Liability and Representations and Warranties Insurance
Advise clients in connection with their management liability and representations and warranties insurance needs and work with them and their brokers to obtain appropriate coverage, including by drafting and negotiating policy forms.

Defense of Former CEO of Chapter 11 Debtor
Successful defense of former CEO of Chapter 11 debtor from state labor law claims arising from post-petition plant closings.

Corporate Governance Litigation
Successful representation of former directors of financially-troubled corporation in corporate governance litigation.