

James A. Shipe

Director

jshipe@goulstonstorrs.com

Washington, D.C.: +1 202 721 1109



Jim Shipe is a real estate lawyer who counsels investors, developers and corporate clients in the acquisition, financing, leasing and sale of real estate assets. Jim's experience includes single asset and large portfolio transactions for office, mixed-use and multifamily properties.

Jim was formerly an attorney with an Am Law 200 firm. Prior to entering private practice as a lawyer, Jim worked as a structural engineer at URS Corporation in Washington D.C., where he handled various government projects, including the Standard Embassy Design for the US Department of State, the renovation of the National Archives, and the design of a large aircraft hangar and maintenance facility for the Tennessee Air National Guard.

His work as a structural engineer helps him ask salient questions and understand practical objectives and concerns regarding a project, contributing to his ability to provide better legal protection for clients.

Affiliations

[Kid Power, Inc.](#)

Member, Board of Directors (2016 - Present)

Kid Power, Inc. is a non-profit that inspires youth leadership by promoting academic advancement, physical and emotional wellness, and positive civic engagement in underserved public schools in the District of Columbia, offering free after-school and summer programs to elementary and middle school students.

Admissions

- District of Columbia
- Maryland

Education

- Stanford Law School (J.D., 2007)
- Pennsylvania State University (Master's in Architectural Engineering (M.A.E.), 2002)
- Pennsylvania State University (Bachelor's in Architectural Engineering (B.A.E.), *summa cum laude*, 2002)

Service in the Community

Across the span of his career, Jim has provided leadership and service for community organizations.

Most recently, Jim was named a member of the Board of Directors for Kid Power, Inc., a local organization that offers after-school and summer programming for underserved communities. Currently serving almost 1,000 students in 6 schools in the District of Columbia and growing, this organization works to inspire youth leadership by promoting academic advancement and positive civic engagement.

In his leadership role, Jim assists with general oversight, budgetary input and fundraising support for the program. He also serves as the Chair of the Development Committee, helping build visibility through corporate sponsorships and other community partnerships.

Blog Posts: Retail Law Advisor

This blog keeps you connected to timely developments and emerging issues in retail law and covers a wide range of topics related to the retail, restaurant and consumer industry. We invite you to learn more about Goulston & Storrs and our Retail, Restaurant & Consumer Group.

October 10, 2019

Retail-to-Industrial Conversions: Revolution or Niche Trend?

It may have been unthinkable ten to fifteen years ago, but the shift in consumer shopping patterns from brick-and-mortar stores to online platforms has resulted in the emergence of retail-to-industrial conversions over the past few years. With lower demand...

June 28, 2017

Retailers Grow Successfully by Introducing New Brands

As fashion retailers across the country jostle for market share in an ever-changing and ever-competitive marketplace, some retailers are trying to improve their bottom lines not by adjusting or expanding their offerings in each store but by opening differently...

April 8, 2015

Small Retailers Again Face Increased Health Insurance Costs

The owners of small retail businesses in Massachusetts have come to expect to pay higher health insurance costs than their counterparts in the rest of the country, and unfortunately last year was no exception. According to a recent survey by...