

James A. Shipe

Director

jshipe@goulstonstorrs.com

Washington, D.C.: +1 202 721 1109



Jim Shipe is a real estate lawyer who counsels investors, developers and corporate clients in the acquisition, financing, leasing and sale of real estate assets. Jim's experience includes single asset and large portfolio transactions for office, mixed-use and multifamily properties.

Jim was formerly an attorney with an Am Law 200 firm. Prior to entering private practice as a lawyer, Jim worked as a structural engineer at URS Corporation in Washington D.C., where he handled various government projects, including the Standard Embassy Design for the US Department of State, the renovation of the National Archives, and the design of a large aircraft hangar and maintenance facility for the Tennessee Air National Guard.

His work as a structural engineer helps him ask salient questions and understand practical objectives and concerns regarding a project, contributing to his ability to provide better legal protection for clients.

Affiliations

[Kid Power, Inc.](#)

Member, Board of Directors (2016 - Present)

Kid Power, Inc. is a non-profit that inspires youth leadership by promoting academic advancement, physical and emotional wellness, and positive civic engagement in underserved public schools in the District of Columbia, offering free after-school and summer programs to elementary and middle school students.

Admissions

- District of Columbia
- Maryland

Education

- Stanford Law School (J.D., 2007)
- Pennsylvania State University (Master's in Architectural Engineering (M.A.E.), 2002)
- Pennsylvania State University (Bachelor's in Architectural Engineering (B.A.E.), *summa cum laude*, 2002)

Service in the Community

Across the span of his career, Jim has provided leadership and service for community organizations.

Most recently, Jim was named a member of the Board of Directors for Kid Power, Inc., a local organization that offers after-school and summer programming for underserved communities. Currently serving almost 1,000 students in 6 schools in the District of Columbia and growing, this organization works to inspire youth leadership by promoting academic advancement and positive civic engagement.

In his leadership role, Jim assists with general oversight, budgetary input and fundraising support for the program. He also serves as the Chair of the Development Committee, helping build visibility through corporate sponsorships and other community partnerships.

Representative Matters

Atlas Capital Group Acquisition and Financing of 15 Park Row, New York City

Representation of Atlas Capital Group, LLC in the acquisition and financing of 15 Park Row, a 31 story, 335-unit apartment building with ground-floor commercial space in New York City. The building was completed in 1899 and until 1908 it was New York City's tallest building and the tallest office building in the world.

AXA IM Alts and its Affiliates in one of the Largest Industrial Portfolio Acquisitions of 2020

Representation of AXA IM Alts and its affiliates in one of the largest industrial portfolio acquisitions of 2020. The portfolio consists of 27 assets in Chicago, Houston, Los Angeles, Central New Jersey, Dallas, South Florida, Southern New Jersey and Atlanta. In a significant step in its strategy to grow a U.S. wide logistics platform, AXA IM Alts, on behalf of clients and through a joint venture with Cabot Properties, Inc., acquired the 7,984,000 s/f portfolio for approximately \$875 million, through a share purchase of a REIT previously managed by Cabot Properties. Representation included all matters related to property diligence, structuring, joint venture, purchase, financing, tax and environmental considerations of the property, including tax and structuring issues relating to cross-border investments.

AXA Investment Managers Joint Venture to Acquire Multifamily Property

Representation of AXA Investment Managers to negotiate a joint venture with a real estate management company to acquire a large multifamily property. Also represented the client with the property management agreements and acquisition financing documents.

Rockefeller Group Real Estate Transactions

Representation of Rockefeller Group in connection with the \$217M sale of an office building as a private REIT and an off-shore joint venture with a local developer for the \$250M development of a 400,000 square foot office building in Virginia.