

# Jeffrey S. Wolfson

*Director*

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Jeff Wolfson is a corporate attorney who focuses his work on matters involving stockholder and employee relationships, acquisitions and mergers, financings, succession planning, commercial contracts and general corporate issues.

As a member of both the firm's Corporate and Employment Law groups, Jeff also counsels clients on corporate restructuring, drafting and negotiating employment and consulting agreements on behalf of both employers and employees, as well as stockholder buy-sell agreements.

He is also experienced in the purchase and sale of aircraft, and the drafting and negotiation of complex transactional legal opinions for major clients of the firm.

Jeff is active in several local and national organizations devoted to the representation of family-owned businesses. He is a past Chairman of the Northeastern University Center for Family Business.

## **Accolades**

- *Best Lawyers in America*® (2023): Corporate Law
- Martindale Hubbell Peer Review Rated AV Preeminent™
- Who's Who in American Law
- Massachusetts Super Lawyer, 2004
- Awarded a Certificate in Family Business Advising with Fellow Status from the international Family Firm Institute in recognition of outstanding achievements and contributions to the field of family business advising.

## **Affiliations**

- Chairman Emeritus, Northeastern University Center for Family Business
- Founding Member and Director, Family Firm Institute, New England Chapter

- Editorial Board, Case Studies Project of the National Family Firm Institute
- Board of Directors of Performers Ensemble, Inc., a non-profit theater organization specializing in public education on the subjects of drug and alcohol abuse.
- Appointed by the Board of Selectmen of the Town of Needham to serve on its Parking Facilities Study Commission.
- Pro Bono work for Boston Homeowners Services Collaborative (an affordable housing lender), Oxfam America, and the Phillips Brooks House Association at Harvard University.

### **Admissions**

- Massachusetts

### **Education**

- Tufts University (B.A., *summa cum laude*, 1976)
- Yale Law School (J.D., 1979)

## **Representative Matters**

### **Atlas Capital Group Acquisition and Financing of 15 Park Row, New York City**

Representation of Atlas Capital Group, LLC in the acquisition and financing of 15 Park Row, a 31 story, 335-unit apartment building with ground-floor commercial space in New York City. The building was completed in 1899 and until 1908 it was New York City's tallest building and the tallest office building in the world.

### **AXA IM Alts and its Affiliates in one of the Largest Industrial Portfolio Acquisitions of 2020**

Representation of AXA IM Alts and its affiliates in one of the largest industrial portfolio acquisitions of 2020. The portfolio consists of 27 assets in Chicago, Houston, Los Angeles, Central New Jersey, Dallas, South Florida, Southern New Jersey and Atlanta. In a significant step in its strategy to grow a U.S. wide logistics platform, AXA IM Alts, on behalf of clients and through a joint venture with Cabot Properties, Inc., acquired the 7,984,000 s/f portfolio for approximately \$875 million, through a share purchase of a REIT previously managed by Cabot Properties. Representation included all matters related to property diligence, structuring, joint venture, purchase, financing, tax and environmental considerations of the property, including tax and structuring issues relating to cross-border investments.

### **Ongoing Representation of Jeff's Place**

Ongoing representation of Jeff's Place, an organization dedicated to facilitating healthy integration of loss for children, teens, and their families by helping them feel less alone in their grief journey.

**MSPCA Financing with TD Bank**

Representation of MSPCA Angell on their financing with TD Bank in connection with the MSPCA's new Cape Cod Adoption Center.

**\$50M Loan for Parent Company of National Electronics Retailer**

Secured a \$50M revolving loan for the publicly-held parent company of a national electronics retailer.

**Family-Owned Business Ownership Transfer**

Transferred ownership to the second generation of a family-owned business, including stockholder and buy-sell agreements among the new owners.

**Family-Owned Plastics Manufacturing Company Advisory**

Advised a family-owned plastics manufacturing company following the deaths of its sole stockholders/senior executives in a tragic plane crash, including dealing with anxious customers, lenders and employees; creating and participating on a Board of Advisors; and ultimately selling the company.

**LLC Operating Agreement for Major Hotel Chain in Atlanta**

Negotiated a LLC operating agreement for a major hotel chain to be built in the former Olympic Park in Atlanta.

**Purchase, Sale & Lease Agreements of Aircraft & Aviation-Related Products**

Representation of companies in connection with the purchase and sale of aircraft, as well as the lease agreements related to hangars and aviation-related products and real estate.

**\$350M Loan For An International Syndicate of Banks**

Negotiated a \$350M loan to a borrower with U.S. and Canadian affiliates for an international syndicate of banks.