

Jennifer Jones

Director

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Jennifer Jones is a real estate attorney with over two decades of experience in sophisticated real estate transactions. Her practice is focused on domestic and international real estate matters including leasing, licensing, acquisitions and dispositions, development, management, and operations for retail, office, industrial, multifamily, and mixed-use properties.

Jen is known for her common-sense solutions to complex real estate issues. She is an innovative problem-solver who stays focused on clients' strategic goals to get complicated deals done.

She represents developers, private equity investment firms, joint venture partners, property management companies, insurance companies, REITs, and co-working companies. Jen's experience encompasses a wide range of real estate transactional matters, including big-box and in-line retail leases; multi-floor and full-building office leases; industrial leases; purchase and sale agreements; commission agreements; listing agreements; subordination, non-disturbance, and attornment agreements; estoppel certificates; and property management agreements.

Prior to joining Goulston & Storrs, she was a shareholder at an Am Law 100 law firm. Before becoming a lawyer, Jen was a commercial real estate property manager and consultant. Jen's hands-on, business-side experience informs her work as a strategic legal advisor.

Affiliations

- Fellow of the American College of Real Estate Lawyers (ACREL)
- Advisory Council Member, Council on Legal Education Opportunity, Inc.
- Member, International Council of Shopping Centers
- Member, American Bar Association
- Member, NAIOP

Admissions

- District of Columbia

- Illinois

Education

- Loyola University Chicago, School of Law (J.D.)
 - Public Interest Law, reporter and editor
- George Washington University (M.A.)
- Michigan State University (B.A., *cum laude*)

Representative Matters

Representation of the YMCA of Greater Boston In the Lease of New Food and Distribution Hub

Representation of the YMCA of Greater Boston in the lease of its new food and distribution hub in Roxbury, furthering the YMCA's goal to combat food insecurity. Lease negotiations included, among other things, the negotiation of an early access agreement permitting an assessment of environmental and mechanical conditions of the leased property.

Leasing and Redevelopment of Retail Shopping Centers

Representation of a private equity real estate investment firm in the leasing and redevelopment of retail shopping centers in multiple U.S. states, including complex redevelopment-related leases and lease amendments.

Building Leases in Boston, Chicago, Los Angeles, New York City, San Francisco, and Washington, D.C.

Representation of co-working companies in the leasing of numerous Class A, multi-floor and whole-building leases in Boston, Chicago, Los Angeles, New York City, San Francisco, and Washington, D.C.

Leasing and Development of Retail Shopping Centers in Texas

Representation of a joint venture partner in the leasing and development of numerous retail shopping centers in Texas, including big-box fitness center leases with NFL-affiliated and other national fitness center tenants.

Disposition of Multifamily Properties in Philadelphia, PA

Representation of a multifamily asset owner in the disposition of multiple multifamily properties in Philadelphia, PA.

Leasing of Distillery in Las Vegas, NV

Representation of a distillery operator in the leasing of a tasting room and distillery warehouse in Las Vegas, NV.

Hospitality-oriented Multifamily Licenses for Property in Nashville, TN

Representation of a hospitality-oriented multifamily company in the preparation of co-working licenses and membership-related documents for a property in Nashville, TN.

Office Leasing in Chicago and Boston

Representation of an international insurance company in various headquarter and flagship office leases in Chicago and the Boston metropolitan area.

Office Expansions in Chicago and Washington, D.C.

Representation of an economic consultancy in several office lease disputes and expansions in Chicago and Washington, D.C.

Optical Retailer Leases

Representation of an optical retailer in various in-line retail leases in multiple U.S. states.

Representation of Office and Industrial Buildings in Missouri, New Jersey, and Virginia

Representation of a national asset manager of numerous office and industrial buildings in multiple states, including Missouri, New Jersey, and Virginia.

Department Store Chain Subleasing

Representation of a department store chain in the subleasing of big-box retail buildings located in multiple U.S. states.

National Developer in Numerous Retail Leasing Matters for Shopping Centers

Representation of a national developer in numerous retail leasing matters for shopping centers in multiple U.S. states, including: the negotiation of a big-box lease in Simi Valley, CA with a national movie theater chain; a restaurant lease in Downey, CA with a national franchisor; and a ground lease in Highland Village, TX with a national bank.

National Movie Theatre Chain Multiple Leases

Negotiation, on behalf of a national movie theater chain, of several leases in multiple states, including a ground lease in Virginia for a joint venture with a bowling chain.

National Home Improvement Retailer Subleases

Negotiation, on behalf of a national big-box home improvement retailer, of subleases for four big-box properties located in three states to a national big-box garden supply retailer.