

Jennifer M. Rogers

Counsel

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Jennifer Rogers is a retail leasing attorney, representing landlords and tenants in a broad range of real estate projects. She also handles due diligence and negotiation related to the leasing.

She frequently drafts and negotiates complex commercial and residential leases, contracts, subleases, easements, relocation agreements, purchase and sale agreements and other related contracts. Jennifer also negotiates business terms and monitors compliance with material lease terms.

Prior to joining Goulston & Storrs, Jennifer served as Associate General Counsel for a successful real estate development company. She also served as Senior Legal Counsel for the Massachusetts Port Authority.

Affiliations

- International Council of Shopping Centers (ICSC), Member
- CREW, Member
- Boston Bar Association, Member
- North Andover Basketball Association Coach, Volunteer
- St. Michael Parish, North Andover, MA, Active member and volunteer
- North Andover Scholarship Foundation, Board of Directors

Admissions

- Massachusetts

Education

- University of Massachusetts (B.A., *magna cum laude*, 1994)
- Suffolk University Law School (J.D., 1997)

Advocacy

Jennifer understands the complex nature of balancing her deeply rooted dedication to her clients, community and family. She has a long history of giving of her time, energy and skills to organizations that support families, especially those in need.

Public service is woven into the fabric of her life. She thrives serving on local boards in her town, coaching youth basketball, teaching religious education, volunteering in soup kitchens and other charitable organizations and fundraising to provide scholarships to students.

Representative Matters

Retail Leasing for Brand-Name Tenants

Representation of brand-name tenants including Swarovski, Tory Burch, and 7 for All Mankind in connection with space leases in luxury shopping centers.

Boston's Seaport District Leasing and Licensing

Representation of the landlord in the leasing and licensing of an office, retail, and warehouse facility in the Seaport District of Boston.

Federal Realty Investment Trust

Represent Federal Realty Investment Trust in retail and office leasing at Assembly Row, a cohesive shop, dine, work, live and play property located in Somerville, MA. This multi-phased project is a mixed-use property that is transit oriented. Major retail tenants include an AMC Theater, Legoland Discovery Center, Saks Off 5th, as well as a variety of other retail, fitness and restaurant uses, including Legal Seafoods and Earl's, a Canadian restaurant entering the US. Represent Federal Realty Investment Trust in leases with national and regional anchor and junior anchor tenants throughout their East Coast portfolio.

Long-Term Leases with Large Retailers

Representation of landlords in several long-term ground leases to tenants such as Home Depot, Target, and Lowes, and negotiation of related ancillary documentation.

Real Estate Developer Representation

Representation of developers in the sale, acquisition, and permitting of commercial property.

Restaurant Leases for National Chains and Local Restaurants

Representation of landlords in connection with restaurant leases with national chains and local restaurants. Handle matters in both shopping center and single store contexts.

Shopping Center Owner and Developer Leases with National and Local Retailers

Representation of shopping center owners and developers in leases with national and local retailers, including ground leases, pad sites, condominiums, life-style centers, and regional malls throughout the Northeast, California, Florida, Iowa, Minnesota and Washington D.C.

WS Development Leasing in MA and FL

Represent WS Development in connection with retail and office leasing throughout its diverse portfolio, including:

- the new Seaport Square Project in Boston, MA, which is a 7.5 million square foot mixed-used retail, office, residential, and hospitality project featuring distinctive public parks and amenities;
- the Royal Poinciana Plaza, which is an approximately 190,000 sq. ft. of high end, boutique retail shopping in Palm Beach, FL;
- Hyde Park Village in Tampa, FL;
- The Street Chestnut Hill in Brookline, MA; and
- Market Street in Lynnfield, MA.