

Kristen Ferris

Director

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Kristen Ferris is a corporate attorney with a wealth of experience representing clients in mergers and acquisitions, private equity, and venture capital transactions, as well as handling general corporate representation of a variety of operating companies. Her clients include in-house counsel and c-suite executives at public and private companies, as well as private equity sponsors and their portfolio companies, who turn to Kristen as their trusted advisor and primary contact for her deep experience on both the buy and sell-side of large M&A and financial transactions.

She has led deals in a broad range of industries including technology, life sciences, energy, consumer retail, and automotive. Her work encompasses a company's entire lifecycle – including formation, financing, growth, and exit. She thrives on helping clients accomplish their strategic corporate growth strategies and business development goals.

Prior to joining Goulston & Storrs, Kristen was a partner at an Am Law 100 law firm where she was active on the pro bono committee.

She is passionate about sharing her knowledge and industry insight with the business and financial community, making her a sought-after speaker and thought leader. She is an active member of the Association for Corporate Growth and the National Association for Corporate Directors.

Outside of work, Kristen enjoys golfing, skiing, and running. She participates in Ragnar trail and road relay races and is excited to run in the 2024 Boston Marathon with the Thompson Island Outward Bound Team, which you can learn more about [here](#). She is an accomplished violist, having performed at Carnegie Hall, in chamber orchestras, and more recently, with her daughter. She enjoys traveling and new adventures with her family.

Accolades

- 2024 Lawdragon 500 Dealmakers in America
- 2023 Massachusetts Lawyers Weekly "Top Women of Law"
- 2022 Lawdragon 500 Dealmakers in America

Affiliations

- Clerk, Health Care Without Walls, Board of Directors, (2017–2020)
- Massachusetts Bar Association
- Boston Bar Association
- Women’s Bar Association

Admissions

- Connecticut
- Massachusetts

Education

- Suffolk University Law School (J.D., *cum laude*, 2005)
- Boston College (B.A., *cum laude*, 1999)
 - English

Community

Kristen is deeply engaged in the community. She has volunteered with Election Protection since 2008 and ran a hotline call center during the 2020 presidential election. She also has served as a volunteer with the EdLaw Project, which provides education advocacy for Massachusetts’ highest-risk youth, and is an active supporter of Thompson Island Outward Bound Education Center, captaining teams for the program’s annual 4K trail run.

She regularly takes on pro bono projects advising minority-owned businesses and not-for-profit organizations on formation, corporate governance, and related matters.

Kristen served on the Board of Directors of Health Care Without Walls, a non-profit organization focused on providing free medical care to homeless women in the Boston community, from 2017-2020.

Representative Matters

M&M Transport’s Sale to Schneider

Representation of M&M Transport Services, a dedicated contract carrier that provides specialty solutions for the retail and manufacturing verticals, on its sale to Schneider National, Inc., a premier multimodal provider of transportation, intermodal, and logistics services. The sale further

complements Schneider's Dedicated organic growth success and places Schneider on a glidepath toward \$1.5 billion in annual Dedicated contract revenues and 6,500 Dedicated tractors in service to their valued customer base.

Asset Acquisition of Wind Power Industry Service Solutions Provider and Affiliate

Representation of Babcock Power Renewables LLC, a Babcock Power Inc. company, in the acquisition through one of its subsidiaries of substantially all of the assets of Renewable Concepts Inc., a leading U.S. provider of innovative and reliable maintenance and service solutions for the wind power industry, and its affiliate R. Tinsley Projects Inc. Through this strategic acquisition, Babcock Power Renewables positions itself to expand its overall portfolio of clean energy products and services.

Representation of PT Networks in Sale to Athletico

Represented PT Networks, a premier provider of physical therapy, occupational health, and onsite corporate health services, in its sale to Athletico Physical Therapy, a portfolio company of funds affiliated with BDT Capital Partners, LLC, through an auction process conducted by Jefferies. G&S, in collaboration with key trusted advisors and industry experts, helped Pivot attain significant operational and financial improvements, while the company continued to provide top-notch patient care despite challenges faced throughout the pandemic.

Biopharmaceutical Company in Follow-on Public Offering

Represented clinical-stage biopharmaceutical company in follow-on public offering of its common stock.

Defense Contractor and Industrial Corporation in Public Debt Offerings Totaling \$3.5 Billion

Represented defense contractor and industrial corporation in public debt offerings totaling \$3.5 billion and nearly \$3 billion in public debt repurchases and redemptions.

Canadian Bank as Underwriter of an Online Marketing Company IPO

Represented leading Canadian bank as underwriter of an online marketing company IPO.

Leading Mattress and Bedding Provider in Its Sale of \$375 Million

Represented a leading mattress and bedding provider in its sale of \$375 million of senior notes underwritten and sold in Rule 144A offering.

Massachusetts-based Electronics Manufacturer in Its Acquisition of an Internet Company

Represented a Massachusetts-based electronics manufacturer in its acquisition of an internet company and in follow-on public offering of its common stock.

Financial Services Company as Underwriter of \$150 Million IPO

Represented a multinational financial services company as underwriter of the \$150 million IPO of a SPAC.

Pharmaceutical Company Debt and Preferred Stock Offering

Represented a pharmaceutical company in debt and preferred stock offering.

Private Equity Firm in Its Acquisitions of Multiple Companies and Manufacturers

Represented a private equity firm in its acquisitions of a commercial company, a sewing retailer, and a lighting manufacturer.

Private Equity Firm in Its Sale of a New York Investment Bank

Represented a private equity firm in its sale of a New York investment bank, in its acquisition of a travel focused publication and event management companies.

Technology Company in Its Sale to Satellite Radio Company for \$530 Million

Represented driver safety software services and technology company in its sale of its connected-vehicle business to satellite radio company for \$530 million in cash.

Aerospace and Defense Technology Company in Its Acquisitions of Electrical Manufacturers

Represented an aerospace and defense technology company in its acquisitions of electrical and electronic manufacturers, and an aerospace and defense company.

Laboratory Instrument and Software Manufacturing Company in Its Acquisition of Software Company

Represented an analytical laboratory instrument and software manufacturing company in its acquisition of a supercritical fluid chromatography (SFC) manufacturer, and a computer software company.

Medical Device Manufacturer in \$750 Million Sale to Medical Technology Company

Represented publicly-traded medical device manufacturer in \$750 million sale of cardiac surgery and vascular surgery businesses to global medical technology company.

Medical Device Manufacturer in \$425 Million Sale to Private Equity Firm

Represented publicly-traded medical device manufacturer in \$425 million sale of fluid management/venous access business to private equity firm.

Medical Device Manufacturer in Its Acquisition of Communication Technology

Represented publicly-traded medical device manufacturer in its acquisition of communication technology for medical device applications company.

Software Company in a Recapitalization Transaction and the Acquisition in Middle-Market Private Equity Firm

Represented software company in a recapitalization transaction and the acquisition of an equity interest in software company by private equity investor American middle-market private equity firm.

Cell Therapy Company in Follow-on Public Offerings

Represented integrated gene and cell therapy company in follow-on public offerings of common stock.