

# Litigation

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Clients entrust the trial advocates in our Litigation Group to handle everything from routine disputes to complex, high-stakes and “bet the company” matters. They rely on us not just for our skill and experience, but our emphasis on responsive service and practical advice based on each client’s business or individual objectives, as well as the applicable law.

The depth and expertise of our Litigation Group is evident from the attorneys that comprise the practice. Our trial advocates include esteemed Fellows of the American College of Trial Lawyers and other national organizations, adjunct professors and lecturers at prominent Boston area law schools, many advocates who hold or have held leadership positions in local and national bar associations, and numerous others who have served as clerks for judges in state and federal courts.

Our trial lawyers are also nationally recognized as top-rated practitioners by our peers, as demonstrated by the fact that numerous high-profile lawyers, AmLaw 100 law firms and general counsel at law firms of all sizes have sought our counsel and advocacy when confronted with thorny legal problems of their own. We also handle a significant number of cases referred to us by lawyers from other firms who want the very best representation for their clients in litigation. With a strong record of success as both trial and appellate lawyers, we have the insight to plan and execute a winning strategy from the outset of a case.

In recent years, interviewees of Chambers USA have described our Litigation group as “a strong group with extensive trial skills” which is “dedicated to client service” and has a “deep bench in its Boston office.”

Clients especially love that our trial advocates are also keenly aware of the business context in which litigation decisions must be made, making special efforts to understand the unique business and industry background of each client as it pertains to any litigation assignment. As a result of this approach, our trial lawyers are always thinking of arguments and resolutions that are consistent with the client’s larger business goals beyond the case at hand.

For more information about our trial advocacy in particular niches, click on any of the following links:

- [Business & Commercial Litigation](#)
- [Data Privacy](#)
- [Employment Litigation](#)
- [Financial Institutions](#)
- [IP Litigation](#)
- [Probate & Fiduciary Litigation](#)
- [Professional Liability](#)

- [Real Estate Litigation](#)

## Our Service Difference

At Goulston & Storrs, we place a cultural emphasis on individualized attention to each case. We are focused on responsiveness, efficiency and results, choosing the right staff and employing the right tools and technology to handle each matter and service each client optimally. Often we litigate successfully with fewer lawyers than our opponents while remaining more accessible to our clients when needed.

Our commercial litigation lawyers are also keenly aware of the business context in which litigation decisions must be made, and they make special efforts to understand the unique business and industry background of each client as it pertains to any litigation assignment.

Utilizing our deep experience, we also provide value to clients through early and ongoing case assessments, which help to identify potential opportunities for less costly, creative resolutions. We know that clients are not always looking to vanquish an opponent, especially if the opponent is a person or entity the client is likely to encounter again out of business necessity. So we look for creative win-win solutions whenever possible, conducting ourselves as formidable but reasonable adversaries with a reputation for professionalism.

When a client does need a definitive victory and settlement is not possible, we have the experience and willingness to fight for a dispositive victory through summary judgment or verdict, knowing how to develop and execute a well-planned strategy for trial and, if necessary, appeal. Many of our lawyers have successfully taken numerous cases to trial and have achieved significant appellate victories as well.

We understand and greatly appreciate that a client is entrusting their life's work to us when they turn to us as advocates, and we take that very seriously. In fact, the very structure of our firm is client-centric, providing incentives for us to work collaboratively, sharing information and ideas in order to support our clients to the fullest while discouraging any attitudes or behaviors that interfere with the rendering of superior client service.

## Our Clients

Our litigation clients include private and public companies, family-owned businesses, entrepreneurs, wealthy individuals and families, professional service providers, real estate developers and real estate investment trusts, manufacturers, technology and Internet companies, software developers, institutional lenders and investors, governmental agencies and public entities, not-for-profit organizations, educational institutions and foreign entities.

These clients come from a wide array of industries, including the automotive, education, energy, financial services, health care, hotel and hospitality, manufacturing, pharmaceutical, recreation, restaurant, retail, software, technology, and transportation industries.

## Our Experience

Goulston & Storrs trial lawyers frequently handle cases involving commercial, corporate and real estate disputes, shareholder and securities disputes, employment and discrimination issues, intellectual property and technology matters, and specialized land use and zoning matters.

In particular, we have played leading roles in substantial cases involving licensing of intellectual property, complex construction disputes, property management and landlord/tenant disputes, sophisticated banking and finance matters, employment class actions, environmental issues, certain types of health care regulations, trust and estate issues, product liability allegations, professional liability claims, Chapter 93A claims, and matters involving tax law and tax abatement.

We represent clients in disputes ranging from relatively small and local matters to large and complex lawsuits and administrative proceedings throughout the United States, and appear regularly before state and federal courts.