

# Mark D. Jackson

*Director*

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Commercial development, financing and leasing are the focus of Mark D. Jackson's practice. As a Director in the firm's Washington, D.C. office, Mark regularly represents real estate developers and end users (including big-box retailers) in acquiring, disposing of, and financing real estate, as well as with managing and leasing real estate projects. He also represents lenders and other institutional investors with making real estate and other asset-based loans and structured debt and equity investments.

Mark's clients include owners, developers, and managers of office buildings, residential buildings and communities, research and development facilities, commercial shopping centers, and mixed-use projects. He works in all aspects of office, retail, and industrial leasing, representing Fortune 500 companies, high-tech ventures, telecommunications companies, and professional firms in their acquisition, leasing, and other real estate transactions, including construction of their headquarters facilities. Mark also advises lenders, property owners, and individual investors in dealing with problem loans and other investments involving recourse liabilities. In addition, he has represented clients with acquiring and/or constructing projects using private and public sources of funds, including taxable and tax-exempt financing and similar programs.

Prior to joining Goulston & Storrs, Mark was a member of a national law firm in Bethesda, Maryland. He has also worked with several other prominent law firms throughout his legal career.

## **Affiliations**

- American Bar Association
- International Council of Shopping Centers

## **Admissions**

- District of Columbia
- Georgia

## Education

- Emory University School of Law (J.D., 1985)
- American University (B.S., *cum laude*, 1982)

## Blog Posts: Retail Law Advisor

This blog keeps you connected to timely developments and emerging issues in retail law and covers a wide range of topics related to the retail, restaurant and consumer industry. We invite you to learn more about Goulston & Storrs and our Retail, Restaurant & Consumer Group.

March 15, 2019

### **Opportunity Zones Steal the Show**

ICSC's 2019 Mid-Atlantic Conference and Deal Making

The Gaylord National Resort & Convention Center played host to the ICSC's 2019 Mid-Atlantic Conference and Deal Making event last week. After being snowed out last year, the conference rebounded with high attendance and spectacular views of the Potomac River...

February 15, 2017

### **ICSC Mid-Atlantic Conference & Deal Making Recap**

With seemingly all of the country's attention focused on Washington DC lately, we snuck out of the District and across the Potomac River to National Harbor last week for ICSC's 2017 Mid-Atlantic Conference and Deal Making. The conference was...

May 28, 2015

### **RECon 2015: a Decidedly Global Outlook**

We are back from the ICSC's RECon Global Retail conference, and needed the full long weekend to recover! More than 34,000 real estate professionals attended the event (substantially exceeding last year's attendance), and the mood among was decidedly upbeat...

May 14, 2015

### **The Future Starts Now... Gearing Up For the ICSC RECon Global Retail Conference**

The annual ICSC RECon Global Retail conference is just around the corner. This year's conference takes place from May 17-20th at Las Vegas Convention Center. With over 34,000 attendees, RECon provides networking, deal making and educational opportunities for retail...