

Mark J. Eagan

Counsel

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Mark Eagan is a real estate attorney with over 30 years of experience in sophisticated, global real estate transactions. His international practice is focused on real estate and real estate finance with a concentration on complex joint venture structuring, real estate mergers and acquisitions, and restructurings.

Mark represents investment banks, pension funds, sovereign wealth funds, other real estate investment funds, public and private REITs, and other commercial real estate institutional investors and lenders. Many of his clients are global from a geographic and investment strategy perspective. For example, he has advised Ivanhoe Cambridge for more than 20 years on transactions spanning three continents, including representing the company on their \$5.3 billion acquisition with Blackstone of Stuyvesant Town and Peter Cooper Village in Manhattan, the largest single asset real estate deal in 2015.

Before joining Goulston & Storrs, Mark was a partner at an Am Law 100 U.S. law firm where he served as head of the firm's Americas real estate practice. He previously founded and led the European real estate practice for another Am Law 100 firm while based in London for 12 years. He is a solicitor for England and Wales, in addition to his New York bar admission.

Accolades

- Acritas Stars Independently Rated Lawyer (2018-2019)
- Legal 500 US Real Estate (2018-2019)

Admissions

- New York
- England & Wales

Education

- Boston College (A.B., 1982)
- New York University School of Law (J.D., 1985)

Representative Matters

AXA IM Alts and its Affiliates in one of the Largest Industrial Portfolio Acquisitions of 2020

Representation of AXA IM Alts and its affiliates in one of the largest industrial portfolio acquisitions of 2020. The portfolio consists of 27 assets in Chicago, Houston, Los Angeles, Central New Jersey, Dallas, South Florida, Southern New Jersey and Atlanta. In a significant step in its strategy to grow a U.S. wide logistics platform, AXA IM Alts, on behalf of clients and through a joint venture with Cabot Properties, Inc., acquired the 7,984,000 s/f portfolio for approximately \$875 million, through a share purchase of a REIT previously managed by Cabot Properties. Representation included all matters related to property diligence, structuring, joint venture, purchase, financing, tax and environmental considerations of the property, including tax and structuring issues relating to cross-border investments.