

Matthew P. Tosto

Associate

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Matthew Tosto has significant legal experience dealing with real estate investments and transactions. Clients utilize his professional skills for many types of projects, including acquisitions and dispositions, joint ventures, development projects and various types of financings.

His work extends to many particular types of legal tasks, such as negotiation and drafting of deals, conducting survey and title reviews, performing due diligence for buyers and financiers, advising private lenders in mortgage and mezzanine financings, obtaining development financing and drafting related deal documents.

The clients he represents include both individual and institutional real estate investors, as well as developers and financial institutions involved in real estate projects and transactions.

Prior to his work at Goulston & Storrs, Matthew honed his real estate practice skills at Am Law 50 firms in New York City and Boston. He also developed business skills prior to law school, working for three years as an investment analyst at an international asset management firm, conducting statistical analyses and researching global markets, industries, securities, mutual funds, and investment strategies.

Matthew enjoys running and spending time with his wife, son and two dogs.

Accolades

- *George Dewey Nelson Memorial Award* for highest GPA in common law subjects, Tulane University Law School
- CALI Awards in Antitrust (Fall 2013) and Initial Public Offerings (Spring 2014), Tulane University Law School
- Trial Advocacy Honors, Tulane University Law School (Fall 2013)

Affiliations

- Massachusetts Bar Association

- New York Bar Association
- *The Sports Lawyers Journal*, Managing Editor, Tulane University Law School (2013 – 2014)

Admissions

- Massachusetts
- New York

Education

- Tulane University (J.D., *cum laude*, 2014)
- Tufts University (B.A., 2008)

Representative Matters

AXA IM Alts and its Affiliates in one of the Largest Industrial Portfolio Acquisitions of 2020

Representation of AXA IM Alts and its affiliates in one of the largest industrial portfolio acquisitions of 2020. The portfolio consists of 27 assets in Chicago, Houston, Los Angeles, Central New Jersey, Dallas, South Florida, Southern New Jersey and Atlanta. In a significant step in its strategy to grow a U.S. wide logistics platform, AXA IM Alts, on behalf of clients and through a joint venture with Cabot Properties, Inc., acquired the 7,984,000 s/f portfolio for approximately \$875 million, through a share purchase of a REIT previously managed by Cabot Properties. Representation included all matters related to property diligence, structuring, joint venture, purchase, financing, tax and environmental considerations of the property, including tax and structuring issues relating to cross-border investments.