

Meghan Hottel-Cox

Associate

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Meghan Hottel-Cox is a real estate attorney. She focuses her practice on land use, working with real estate developers and educational institutions on a range of zoning matters.

She counsels clients through the full range of project analysis and strategy, helping them to reach their goals when acquiring zoning approvals for projects throughout the District of Columbia.

Meghan regularly appears before the D.C. Board of Zoning Adjustment and the D.C. Zoning Commission on behalf of her clients. Meghan also handles real estate transactions such as sales, acquisitions, leasing and financing of commercial real estate properties. She assists clients with both single-asset and portfolio transactions involving multiple jurisdictions.

Accolades

- Best Lawyers in America® Ones to Watch (2021): Real Estate Law
- Named "D.C. Rising Star" by the National Law Journal, 2019
- D.C. CREW 2019 Emerging Leader

Affiliations

- Commercial Real Estate Women (CREW)
- D.C. Bar Association
- The George Washington University Law School, adjunct professor, Legal Research and Writing, Scholarly Writing
- Girl Scouts Nation's Capital Women's Advisory Board
- Q City, Co-Founder

Admissions

- District of Columbia

- Virginia
- U.S. Supreme Court

Education

- The George Washington University Law School (J.D., 2014)
 - Order of the Coif and with High Honors
- The College of William & Mary (B.A., *summa cum laude*, 2010)

Representative Matters

Trinity University Development of Campus

Representation of Trinity University in the development of its campus located one block from McMillan Reservoir.

Representation of a Real Estate Developer in Connection With the Redevelopment of Property Purchased From a Major University

Representation of a real estate developer in connection with the redevelopment of property purchased from a major university. Worked with the client to present and obtain a zoning map amendment so that they may construct a mixed-use building for residential and retail purposes.

Securing Variances and/or Special Exceptions From the Board of Zoning Adjustment

Represented multiple clients in securing variances and/or special exceptions from the Board of Zoning Adjustment for residential, commercial, industrial, and mixed use projects

Individual Sales of Five Office Properties Across Washington DC and Virginia

Representation of a real estate property owner in connection with the individual sales of five office properties across Washington DC and Virginia. Handled the negotiation and execution of all of the purchase & sales agreements, contracts and closing documents for each of the properties.

Sale of a residential portfolio in Southwestern United States

Representation of a real estate developer in connection with the sale of a residential portfolio in Southwestern United States. Also represent this client in connection with the sale of existing assets and joint ventures with sponsor partners in connection with the purchase and sale of properties for both ground-up development, as well as redevelopment projects in Washington DC and Virginia. The firm handles the negotiation and drafting of joint venture agreements and related development and asset management agreements.

Topic of Interest

Meghan is a self-proclaimed enthusiast of the United States Constitution. With a deep appreciation of history and how our country established its legal roots, Meghan collects copies of the Constitution.

She also regularly shares her enthusiasm for the work of our founding fathers, most recently as a guest speaker at the Wesley Theological Seminary, where she discussed the religious influences of our founding fathers and their influence on writing the Constitution, which was signed in September of 1787. Meghan proudly celebrates Constitution Day, on September 17th, with an annual reading of one of her prized copies of this incredible document.

Publications

September 19, 2019

Looking Beyond Statistical Diversity

The National Law Journal

April 15, 2019

New group aims to support D.C.'s LGBTQ commercial real estate community

Washington Business Journal

August 2015

Major Changes to District of Columbia Zoning Regulations

Community

Meghan is the co-founder of [Q City](#), an LGBTQ commercial real estate organization in Washington, D.C.. Q City's mission is to foster community among, cultivate connections between, and promote professional opportunities for the LGBTQ members of the Washington metropolitan area commercial real estate industry.

Blog Posts: Retail Law Advisor

This blog keeps you connected to timely developments and emerging issues in retail law and covers a wide range of topics related to the retail, restaurant and consumer industry. We invite you to learn more about Goulston & Storrs and our Retail, Restaurant & Consumer Group.

November 6, 2019

Unconscious Bias in the Retail World

Last week, in our highlights of the 49 th ICSC U.S. Law Conference , we touched on Dr. Mahzarin R. Banaji 's keynote presentation, where she discussed unconscious bias and how it affects everyone. She has also co-authored a...

June 22, 2018

A Changed World: The Supreme Court Permits State and Local Taxation of Online Sales by Retailers with No State Presence

A Changed View of Online Sales Tax for Out-of-State Retailers

With the growing and evolving retail world, which we have discussed before , one thing had remained constant: retailers did not have to collect sales tax for online sales to states in which they had no physical presence...

August 24, 2016

Arriving Now: An Uber Alternative to Parking Validation

We previously wrote about how on-demand delivery services, such as Uber and its competitors Lyft and Postmates, have the potential to provide brick and mortar retailers with an answer to Amazon's delivery service. Services such as UberRush now allow...

August 26, 2015

A Case of Caution: the Effect of Redevelopment on Existing Mall Leases

In a follow-up to coverage regarding the White Flint Mall redevelopment, the jury has reached a verdict. Until recently, White Flint Mall in Bethesda, Maryland was a prime example of retail mall success. However, as the mall began to...