

# Robert S. Towsner

*Of Counsel*

[rtowsner@goulstonstorrs.com](mailto:rtowsner@goulstonstorrs.com)

Boston: +1 617 574 6438



---

Bob Towsner is a corporate, real estate and tax attorney. His work includes tax transactional and tax planning, REIT and UBTI tax planning and transactional structuring, entity restructurings, tax and non-tax aspects of partnerships and limited liability companies and structuring and documentation of complex tax-sensitive transactions.

## **Admissions**

- Massachusetts
- District of Columbia
- Connecticut

## **Education**

- Georgetown University Law Center (J.D., 1970)
- University of Pennsylvania (1970)
  - Fellowship
- University of Rochester (B.S.E.E., 1967)

## **Representative Matters**

### **Tricon Closing of \$150M Credit Facility**

Representation of Tricon in connection with the closing of its \$150M credit facility from Deutsche Bank to fund its innovative U.S. Single-Family Rental Program.

### **Allianz \$200M+ Strategic Real Estate Investment**

Representation of Allianz Real Estate in connection with a \$200+ million strategic real estate investment with Archstone and CPP Investment Board starting with co-investments in two class A luxury apartment communities in Boston and Washington DC Metro.

## Publications

July/August 2012

**"A Three-Part Primer on Using Private REITs for Institutional Co-Investment with Sovereign Wealth Funds in US Real Estate: Part III – Negotiating the Joint Venture Agreement," AFIRE News**

May/June 2012

**"A Three-Part Primer on Using Private REITs for Institutional Co-Investment with Sovereign Wealth Funds in US Real Estate: Part II – Dealing with Costs Imposed on US Investors," AFIRE News**

March / April 2012

**"A Three-Part Primer on Using Private REITs for Institutional Co-Investment with Sovereign Wealth Funds in US Real Estate: Part I – Structuring the REIT," AFIRE News**