

Ronald G. Nelson

Counsel

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Ron Nelson is a commercial real estate attorney in the firm's New York office. Ron drafts and negotiates sophisticated lease agreements for commercial spaces and land parcels. He has nearly two decades of experience representing commercial landlords and tenants in leasing office, retail, warehouse space, medical office, laboratory, life sciences and research & development facilities, as well as restaurant, hospitality and family entertainment centers in various property types, including office towers, office parks, shopping centers, lifestyle centers, power centers, urban retail centers, enclosed malls, industrial and mixed-use properties throughout the United States. Ron provides practical commercial leasing advice to senior decision makers that they use to guide their contract negotiations and business strategies. His most important asset as a trusted advisor to his clients is finding creative ways to solve difficult issues to accomplish their goals and get deals done.

Ron negotiates and drafts retail, non-retail and ground leases, as well as ancillary real estate documents, including subordination agreements, reciprocal easement agreements, access easements, declarations of restrictions, commission agreements, listing agreements, and property management agreements. Ron also manages title, survey, environmental, and permitting due diligence. His broad real estate industry experience includes working inside real estate companies as an acquisitions associate and a mixed-use investment sales analyst, where he honed a practical understanding of how to be successful in the real estate investment industry.

Ron is Counsel in the firm's Real Estate Group and is also a member of the firm's Retail Leasing Practice Group and Office & Industrial Leasing Practice Group.

Prior to joining Goulston & Storrs, Ron was Of Counsel to a major New York City law firm where he handled real estate leasing for commercial landlords and tenants. He has also worked with several other prominent law firms and large public and private real estate companies throughout his legal career.

Affiliations

- International Council of Shopping Centers, Member
- New York City Bar Association

Admissions

- New York
- Massachusetts
- U.S. District Court for the District of Massachusetts
- U.S. Court of Appeals, First Circuit

Education

- Northeastern University School of Law (J.D., 2001)
- New York University, Schack Institute of Real Estate (M.S., 2012)
 - Real Estate Finance
- Binghamton University State University of New York (B.A., 1998)

Representative Matters

Fortune 500 Retail Pharmacy Chain Development

Representation of a Fortune 500 retail pharmacy chain in the development of more than 150 new net leased and in-line store sites nationally.

Commercial Landlords and Tenants in Leases

Representation of commercial landlords and tenants in leases of land parcels and all types of commercial real estate properties.