

# Timothy H. Watkins

*Of Counsel*

[twatkins@goulstonstorrs.com](mailto:twatkins@goulstonstorrs.com)

Washington, D.C.: +1 202 721 1139



---

Tim is a real estate lawyer who regularly represents real estate owners and equity investors in complex real estate transactions. His clients include private equity funds, institutional investors, REITs, corporate clients, developers, high net worth individuals and lenders.

He represents clients in connection with the acquisition and disposition of office buildings, multifamily projects, hotels, shopping centers, and mixed-use projects.

Tim also has extensive experience dealing with complex joint venture agreements, portfolio sales and acquisitions, and tax-advantaged transactions, including like-kind exchanges and special development projects. He also handles a wide range of leases, property management agreements and listing agreements.

Tim is a member of the editorial board for the firm's retail blog, [Retail Law Advisor](#).

## **Accolades**

- Best Lawyers in America® (2025): Real Estate Law
- Martindale Hubbell Peer Review Rated AV Preeminent™

## **Affiliations**

- Board of Directors, Sasha Bruce Youthwork
  - Chair, Real Estate Committee
  - Co-Chair, 2019 45th anniversary Gala
- Fundraiser, Kageno Worldwide, Inc.
- Fundraiser, Middleburg Humane Foundation

## **Admissions**

- District of Columbia

## **Education**

- Georgetown University Law Center (J.D., *cum laude*, 1984)
  - Dean's List
- Edmund A. Walsh School of Foreign Service, Georgetown University (B.S.F.S., *cum laude*, 1980)
  - Dean's List
  - Phi Beta Kappa

## **Representative Matters**

### **Clark Enterprises: \$1.1BB+ in Dispositions**

Representation of Clark Enterprises, a leading diversified investment company that concentrates investment activities in real estate, in all aspects of real estate dispositions. Closed over \$1.1BB in deals for them recently.

### **Clark Enterprises and The Penrose Group Disposition of 672 Flats**

Representation of Clark Enterprises and The Penrose Group on the \$90M sale of 672 Flats, a luxury apartment community in Arlington, Virginia to The Chevy Chase Land Company.

### **Clark Enterprises \$87.75M Disposition of Rolling Hills**

Representation of Clark Enterprises on the \$87.75M sale of Rolling Hills, a 40-acre apartment complex in Germantown, Maryland to Pantzer Properties.

### **Clark Enterprises Sale of Quincy Street Station**

Representation of Clark Enterprises, Inc. on the sale of Quincy Street Station office building located at 4001 Fairfax Drive, Arlington, VA.

### **DivcoWest Purchased 1133 15th Street, NW Washington, D.C. from Clark Enterprises**

Representation of purchaser and seller, DivcoWest and Clark Enterprises, respectively, in the purchase and sale of 1133 15th Street, NW Washington, D.C.

### **Fundrise and RSE in connection with Joint Venture Partner Insight on Purchase and Planned Repositioning of Apartments in VA**

Representation of Fundrise and RSE Capital in connection with its joint venture partner Insight Property Group on the purchase and planned repositioning of Apartments in Fort Belvoir, VA, Alexandria, VA, and Woodbridge, VA.

### **JBG and Clark Groundbreaking of The Signet**

Representation of JBG Companies and Clark Enterprises, Inc. in connection with the groundbreaking of The Signet, a mixed-use property that will boast 123 luxury condos and 5,000 square feet of street level retail and restaurant space located in McLean, Virginia.