

Wendelin A. White

Of Counsel

wwhite@goulstonstorrs.com

Washington, D.C.: +1 202 721 1119



Wendy White is the Chair of the Real Estate Transactions group in the firm's Washington D.C. office. She counsels clients on joint ventures, development, acquisitions, dispositions and financings of commercial properties.

Her practice includes transactions related to single and multiple sites involving office, hotel, retail, multifamily and mixed use properties.

Wendy's clients include public and private real estate investment trusts, local, national and international companies with investments in the U.S., as well as nonprofits.

Accolades

- *Washingtonian's* list of Washington, DC's Top Lawyers – Real Estate (2024)
- *Washington Business Journal*, Best Real Estate Deal of 2023 "People's Choice Award," and Community Impact Award, Representation of Girl Scouts Nation's Capital
- *Chambers USA*, Real Estate, District of Columbia, 2019-2021 (Band 2); 2023-2024 (Senior Statespeople)
- *Best Lawyers in America*® (2006-2020, 2022-2025): Real Estate
- Super Lawyers, Washington DC, 2007-2024
- *Who's Who Legal*, Global Leaders, Real Estate, 2022
- "America's Leading Business Lawyers," *Chambers USA* 2007-2018
- Washington's Top Lawyers, Real Estate, *Washingtonian*, 2007-2018
- Women Who Mean Business, *Washington Business Journal*, 2016
- Outstanding Director Award, *Washington Business Journal*, 2014
- Impact Award, Commercial Real Estate Women (CREW), DC Chapter, 2009
- Top Washington Lawyer Award, Real Estate, *Washington Business Journal*, 2005

Affiliations

- District of Columbia Bar Association
- Florida Bar Association
- Chevy Chase Trust Company, Board of Directors
- The Economic Club of Washington DC, Board of Directors
- District of Columbia Building Industry Association
- Commercial Real Estate Women (CREW), DC Chapter, Member & Past President
- Girl Scout Council of the Nation's Capital, Board of Directors
- International Women's Forum of Washington DC
- Urban Land Institute, Member, and Steering Committee Member of ULI's Women's Leadership Initiative

Admissions

- District of Columbia

Education

- University of Miami School of Law (J.D., *cum laude*, 1981)
- University of California (M.F.A, 1977)
- Sweet Briar College (B.A., *with honors*, 1974)

Representative Matters

Girl Scout Council of the Nation's Capital Sale of Pristine Land for Conservation

Representation of the Girl Scout Council of the Nation's Capital in the sale of approximately 540 acres of undeveloped land in Prince George's County, Maryland, to the Maryland National Capital Park and Planning Commission.

Sale proceeds will allow the Council to create an Outdoor Legacy Fund to expand outdoor program opportunities for future generations of Girl Scouts in the national capital area.

The deal represents one of the biggest — if not the biggest — single land acquisitions by the Maryland National Capital Park and Planning Commission for the purpose of conservation.

Rockefeller Joint Ventures

Representation of Rockefeller Group Development Corporation affiliates in connection with their joint venture investments a Class A office and street-level retail building development at The Boro in Tysons, Virginia, and a trophy class office building redevelopment in Washington, DC

Skanska Acquisition of Multifamily Development Site

Representation of Skanska in connection with the acquisition of a 94,000-square-foot, high-density, multifamily development site at Scotts Run in Tysons, Virginia.

Five Revolving Lines of Credit for Private Maryland Real Estate Investment Trust

Representation of a private Maryland real estate investment trust on five revolving lines of credit in roughly a 12-month period of time, one unsecured (with a negative pledge on a borrowing base of properties) and the other four secured by stock in an affiliated public UPREIT and operating partnership units in the operating partnership of the UPREIT.

Public UPREIT Acquisition of a Montgomery County, Maryland Shopping Center

Representation of the operating partnership of a public UPREIT in the acquisition of a shopping center in Montgomery County, Maryland

Sale of Iconic Washington Hilton

Representation of the owner of the iconic Washington Hilton in the sale of the Hotel to a joint venture between Los Angeles-based Oaktree Capital and Clearview Hotel Capital

Watergate 600 Disposition to Washington Real Estate Investment Trust

Representation of the owner of 600 New Hampshire Avenue, NW, in the Watergate complex in Washington, DC, in the disposition of that office building in a tax-protected contribution transaction in exchange for down-REIT units

My Goulston Story

About Goulston & Storrs

Goulston & Storrs is a modern, vibrant firm where the practice of law is pursued with deep expertise, wide diligence and inspiring camaraderie. As an Am Law 200 law firm, we have a rich bench of lawyers, paralegals and business professionals collaborating across multiple disciplines and industries. Known for its roots as a real estate powerhouse, the firm includes leading corporate, litigation, and private client and trust practices. With a deep dedication to keeping our clients' business goals clearly in view, our eyes are always focused on results.

When you become a partner at Goulston & Storrs, you will quickly see that everyone in the firm embraces the firm's core values of consensus, teamwork and communication. Our one-tier partnership empowers each partner to have a seat at the table and a voice in making decisions that impact the firm and the legal community. These attributes create the foundation for our ability to provide outstanding client service while producing excellent legal results. [Learn more about becoming a partner at Goulston and Storrs.](#)

