# William H. Dillon

Director

wdillon@goulstonstorrs.com Boston: +1 617 574 6408



Bill Dillon is a real estate attorney who counsels real estate developers, investors and institutions on the acquisition, permitting, development, financing and leasing of properties throughout the United States.

Bill's clients are primarily involved in the retail, office, multifamily, affordable housing, and education industries. His clients acquire, develop and finance mixed-use projects, economic development projects, and urban and suburban retail facilities. He also counsels several colleges and universities on their real estate development and leasing matters, and routinely works with foreign investors looking to invest in United States real estate. Bill helps developers utilize various state and federal incentives for housing and economic development, such as New Markets Tax Credits, I-Cubed bonds and EB-5 financing.

Bill serves as the Co-Managing Director of the firm. Previously, Bill has served as Co-Chair of the firm's Real Estate Group and Co-Chair of its Retail, Restaurant & Consumer Industry Group. He is a founding member of the firm's retail blog, the Retail Law Advisor. Bill currently serves as Co-Chair of the firm's Inclusion Advisory Committee, which focuses on advancing diversity and inclusion internally and within client service-focused efforts. He has been actively involved in the Diversity Lab's annual Diversity in Law Hackathon Series to pursue and implement solutions to improve diversity in law firms.

#### **Accolades**

- Best Lawyers in America® (2005-2025): Real Estate Law
- Chambers USA, "America's Leading Business Lawyers," 2007-2012

### **Affiliations**

 Project Place, a nonprofit agency serving homeless men and women in Boston, Board of Directors

# goulston&storrs

- Social Capital, Inc., a nonprofit whose mission is to strengthen communities by connecting diverse individuals and organizations through civic engagement, Board of Directors
- · Greater Boston Legal Services, Board of Directors
- · Urban Land Institute, Boston Market Council

#### **Admissions**

Massachusetts

#### **Education**

- Harvard College (B.A., magna cum laude, 1991)
- University of Virginia School of Law (J.D., 1995)

## Representative Matters

### **Samuels & Associates Fenway Developments**

Representation of Samuels & Associates in the development of multiple mixed-use projects involving retail, multifamily, office and tech/innovation elements. The firm has worked with this client to develop more than one-and-a-half million sq. ft. of new mixed-use development in the iconic Fenway neighborhood of Boston. The firm handles all of the permitting, zoning and land use, real estate structuring, development, and leasing for Samuels' Fenway developments.

#### **Foreign Investment Company Business Dealings**

Representation of a foreign investment company in connection with business dealings within the United States. Our recent representation includes acquisitions, dispositions and project financings in Washington D.C., Atlanta, Charleston and Massachusetts, among other states.

#### J.P. Morgan Equity Financings

Representation of J.P. Morgan in equity financings for several major mixed-use developments throughout the Greater Boston area.

#### **Trinity Financial**

Representation of Trinity Financial in the redevelopment of a Boston Housing Authority-owned multi-family complex in the Orient Heights neighborhood of East Boston.

### **University Real Estate Transactions**

Representation of Cambridge College, Emerson College, Harvard University and other educational institutions in various lease, acquisition and disposition transactions.

# goulston&storrs

## Community

For over 20 years, Bill has worked closely with Nuestra Comunidad Development Corporation. This community-based nonprofit organization is dedicated to enhancing physical, economic and social well-being of the Dudley Square neighborhood of Roxbury. Bill currently serves as pro bono counsel to "Nuestra", overseeing a relationship between the firm and the client that includes a full range of legal services.

Bill is proud to serve as a co-chair of the firm's Pro Bono Committee as well. In this role, he helps the firm continue its long history of deep and meaningful contributions to the communities it works in. He has enjoyed the challenge of bringing innovative thinking and creativity to the firm's pro bono program as the legal industry and the clients it serves have evolved over the years.