

# Yann H.H. van Geertruyden

*Director*

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Yann van Geertruyden is a real estate lawyer who focuses on real estate development and joint ventures, including public-private partnership transactions.

He also counsels developers in connection with a broad range of commercial real estate transactions, including acquisitions and dispositions, development (residential, mixed-use, retail and office development), construction, leasing (ground, retail, office and residential leasing) and finance.

Yann has advised developers in more than \$4B worth of real estate joint venture transactions between the United States Government and private developers, including privatization of more than 40,000 housing units, as well as the ongoing development, leasing, construction, financing and operation of these portfolios.

Prior to joining the firm, Yann served as a legislative assistant to U.S. Senator Connie Mack, handling issues related to defense, transportation, international trade and governmental affairs.

## **Affiliations**

- Virginia Bar Association
- Urban Land Institute

## **Admissions**

- Virginia
- District of Columbia

## **Education**

- Kalamazoo College (B.A., 1996)
- Catholic University of America, Columbus School of Law (J.D., *magna cum laude*, 2002)

## Representative Matters

### **Cross-Border Representation for Real Estate Development**

Representation of a privately-owned, Canadian real estate development company in connection with its long-term ground leases, bond financing, tax and joint ventures across the United States and Canada. Our team helps this client with legal matters across many industries including real estate, multi-family, hospitality, retail, industrial and product manufacturing.

### **Alternative Energy Projects in Retail Shopping Centers and Military Installments**

Assists client with the structuring, negotiation and financing of alternative energy projects located in retail shopping centers and on military installations across the United States. These projects span both the military housing and commercial sectors and include both solar and combined heat and power energy generating facilities.

### **U.S. Real Estate Transactions for Canadian Residential Housing Company**

Representation of a Canadian residential housing company in real estate transactions across the United States. Representation includes securitized bond financing to fund the acquisition and development of single family homes across the U.S.

### **Acquisitions and Dispositions for Private Equity Firm**

Representation of private equity firm in connection with the acquisition and disposition of real estate-related assets throughout the United States. Draft and review purchase agreements and their underlying property leases so that the client may assess investments for purchasing portfolios.

### **Public-Private Joint Venture**

Counsel to a public-private joint venture in the acquisition, leasing, development, construction, financing and operation of a residential housing portfolio, including the issuance of approximately \$1.1B of taxable bonds over the course of seven phases of development.

### **Joint Venture Work Related to Residential Housing Portfolio**

Counsel to a public-private joint venture in the acquisition, leasing, development, construction, financing and operation of a residential housing portfolio, including the negotiation of two fifty-year ground leases, the issuance of approximately \$1B of taxable bonds and the formation of three subsidiaries.

### **Public-Private Joint Venture in Connection with a Residential Housing Portfolio**

Counsel to a public-private joint venture in the acquisition, leasing, development, construction, financing and operation of a residential housing portfolio in the Mid-Atlantic region, including the issuance of approximately \$500M of taxable bonds.

### **Real Estate Work for a Public-Private Joint Venture**

Counsel to a public-private joint venture in the leasing, development, construction and operation of a residential housing portfolio in the Southeast region.

**Developer Representation for Public-Private Transactions**

Representation of developers in negotiations with local governments on public-private development transactions.

**Lender Representation on Financing Matters**

Representation of lenders on local financing matters in the Commonwealth of Virginia and the District of Columbia.

**Sale of Romanow Container to SupplyOne, Inc.**

Represented Romanow Container, a leading independent corrugated and protective packaging supplier, in its sale to SupplyOne, Inc., a portfolio company of Wellspring Capital Management.