

Yareni (Yari) Sanchez

Associate

ysanchez@goulstonstorrs.com

Boston: +1 617 574 3564



Yari Sanchez is a real estate lawyer who provides clients with valuable assistance in development, permitting, zoning, acquisition, disposition, financing, and related matters.

She represents clients in the development of mixed-use, office, retail, institutional and multi-family residential projects across the United States. Her work often involves complex projects, such as multi-phased, master-planned developments, office/labspace projects, and ground lease developments. Significant projects for which she has provided assistance include the Seaport Square and Cambridge Crossing developments. Among other aspects of practice, Yari handles research and due diligence, as well as the preparation and negotiation of numerous kinds of legal agreements and supporting documents.

The many types of clients Yari serves include public and private companies, joint ventures, general and limited partnerships, foreign investors, private and charitable foundations, and public-private partnerships. Through her work for these clients, Yari is familiar with special concerns particular to many industry sectors, such as higher education, health care, residential, and real estate development in general.

Prior to joining Goulston & Storrs, Yari served for more than three years as a legislative aide and community liaison for the New York City Council, including for the Office of Speaker Christine C. Quinn. In this capacity, Yari worked on government-side permitting for real estate developments, taking account of community concerns and business development goals for the district she served, and meeting with developers, business owners, and other community leaders.

She also served as a judicial intern to the late Honorable Deborah A. Batts in the U.S. District Court for the Southern District of New York.

Yari's personal interests include travel and running. She has run and completed the New York City and Chicago marathons.

Accolades

- Nominated and selected as a 2020 *Leadership Council on Legal Diversity Pathfinder*, enabling her to participate in a professional development and networking program that includes general and in-house counsel from leading global and nationwide companies.

Affiliations

- Summer Search Boston, Associate Board Co-Chair for organization that provides personal development and full-time mentoring opportunities to low-income high school students, paving the way for a 100 percent high school graduation rate and a nearly 70 percent college graduation rate (compared to just 20 percent for their similarly-situated peers).
- Boston Bar Association, Member
- Urban Land Institute, Member

Languages

- Spanish

Admissions

- Massachusetts

Education

- Boston University School of Law (J.D., 2015)
- Columbia University (B.A., 2009)

Representative Matters

Complex Real Estate Development Project

Representation of a privately-owned real estate investment firm with all aspects of a complex development project. The firm handles all of the real estate, land use, acquisition, development, master planning, environmental and financing aspects of this immense project which includes 18 parcels across 5.2 million square feet of development property, including 2 million square feet of commercial space, and 3 million square feet of residential space, lab space, office, multi-family, retail, a park and public amenities.

Canadian Private Equity Real Estate Fund and Public Company Representation

Representation of a Canadian private equity real estate fund and public company in connection with securitizations and financing as well as joint venture equity investments and loans to acquire and develop properties.

Family Business with Corporate Interests in Real Estate Assets

Representation of a high-net worth family business in connection with the separation of corporate interests with real estate assets across the United States. Assisted the client with drafting agreements effecting redemption of interests, as well as all other related documentation.

Land Use and Zoning for a Leading Hospital

Representation of one of the world's leading hospitals in connection with land use and zoning matter involving a variance application.

Formation, Regulatory approvals, and Funding Options for Public-Private Partnerships to Create Public Open Space

Counseling of clients in connection with the formation, regulatory approvals, and funding options for public-private partnerships to create public open space, including representing the Trustees of the Reservations in pursuing a destination park along Boston's historic waterfront.

Commitment to the Future

Yareni has served for consecutive years as a teaching assistant at Harvard University's Graduate School of Design for a course entitled: "Creating Real Estate Ventures: A Legal Perspective." She helps plan the coursework, interacting with students and running realistic mock negotiations in a classroom setting.

Publications

May 6, 2020

City of Boston Announces Staged Construction Restart, Outlines Expanded Categories and Key Dates

May 2016

Texts that Bind: Text Messages May Form Binding Real Property Contract

Blog Posts: Retail Law Advisor

This blog keeps you connected to timely developments and emerging issues in retail law and covers a wide range of topics related to the retail, restaurant and consumer industry. We invite you to learn more about Goulston & Storrs and our Retail, Restaurant & Consumer Group.

August 23, 2017

America's Next Top (Business) Model? Evaluating Fashion's Big Experiment

Last year, scores of top fashion designers defied convention by abandoning traditional shipping schedules, which favored delivering collections four to six months after they appeared on Fashion Week runways, and moved instead to a system allowing designers the ability...

September 7, 2016

“In-Season Relevancy” Is in Season this September

The fashion industry is at a crossroads. Designers must decide whether to continue the age-old tradition of previewing their collections during Fashion Week four to six months before they are available in stores (with fall looks shown in February...

March 30, 2016

Revamping the Runway-to-Retail Model

With the increase in digital coverage of Fashion Week , from live streams to Snapchat stories and Instagram postings, designers have put what might be considered the most coveted and exclusive ticket in town directly in the hands of...

Pro Bono

Yari provides volunteer legal assistance to Kids In Need of Defense (“KIND”) an organization providing high-quality legal services to children in immigration court proceedings, as well as social support services.